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Summary of FY2025
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# **Summary of Financial Results**



**Overall summary** 

Human Resources and Education Business

Real Estate Business

Information and Telecommunications Business

Agricultural Park Business

Activities benefited from a diversified business portfolio covering many industries, a key strength of World Holdings, as the business climate remained uncertain due to U.S. tariffs and other factors. Sales and profits increased in the core Human Resources and Education Business and in the Real Estate Business. These increases far exceeded the plan.

Sales and profits were up YoY and higher than planned.

In the Manufacturing HR Business, performance remained steady in the semiconductor sector mainly for Al. Profits increased significantly YoY and were far above the plan. The main reasons are rigorous cost controls due to uncertainty about the effects of U.S. tariffs and measures to recruit people more efficiently, including improvements to recruiting methods. In the Services HR Business, sales were up and profits increased significantly, largely exceeding the plan, due to the strong performance of the logistics sector, including subcontracted warehouse operations for e-commerce firms and Yamato Staff Supply. Performance in the face-to-face sales and tourism sectors also contributed to sales and profits growth due to temporary staffing orders at Expo 2025 in Osaka.

Sales and profits increased significantly YoY. In addition to an increase in the number of projects compared to 2024, the main reasons include higher real estate prices and the use of accurate marketing activities to sell properties with the best timing. Land development expertise and higher rental and other recurring revenue also contributed to the strong performance of this business.

Sales were lower than planned because the sale of BIZIA KOKURA and other properties were pushed back to the fourth quarter of 2025. But profits were higher than planned as selling expenses were below the plan.

Sales and profits increased YoY and exceeded the plan. Profitability improved at all mobile phone shops due to the use of a scrap-and-build approach. Strengthened marketing activities raised the number of phones sold. Strong performances of the corporate solutions and call center categories also contributed to sales and profits growth.

The number of park visitors decreased because of heavy snow in February, many rainy days during the peak spring period, and record-setting summer heat. In addition, the Osaka Expo drew visitors away from agricultural parks. Fewer visitors and higher expenses resulted in a loss as profitability fell below the plan. Sales were below the plan but increased YoY due to higher sales per visitor resulting from major renovations and other improvements at existing locations and upgrades to park appearance and attractions.

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### **Overview of Business Results**



- Activities benefited from a diversified business portfolio covering many industries, a key strength of World Holdings, as the business climate remained uncertain due to U.S. tariffs and other factors. . Sales and profits increased in the core Human Resources and Education Business and in the Real Estate Business. These increases far exceeded the plan.
- In the Human Resources Education business, Products HR for the semiconductor-related field and Services HR for the logistics-related field continued to perform solidly. In the Real Estate business, success was achieved by selling properties at an optimal timing and keeping selling-related costs below plan.

	EV0004 40 00	EV0005 40 00	EV0005 40 00 I						
	FY2024 1Q-3Q	FY2025 1Q-3Q	FY2025 1Q-3Q	Against plan		YoY			
(Million yen)	Actual	Plan	Actual	Change	Pct. change	Change	Pct. change		
Net sales	171,533	197,779	200,600	2,821	1.4%	29,066	16.9%		
Operating profit	4,390	5,829	7,568	1,738	29.8%	3,177	72.4%		
Ordinary profit	4,293	5,242	7,544	2,301	43.9%	3,251	75.7%		
Profit attributable to owners of parent	1,958	2,786	4,422	1,635	58.7%	2,463	125.8%		
EBITDA*	5,959	_	8,898	-	-	2,939	49.3%		
Depreciation	757	_	486	-	-	- 271	- 35.8%		
Amortization of goodwill	811	-	843	-	-	32	3.9%		

# **Overview of Business Results by Segment (1)**



		FY2024 1Q-3Q	FY2025 1Q-3Q	FY2025 1Q-3Q	Again	st plan	Y	oY
Million yen)		Actual	Plan	Actual	Change	Pct. change	Change	Pct. change
Human Resources	Net sales	137,522	146,750	153,366	6,615	4.5%	15,843	11.5%
and Education	Segment profit	3,229	3,242	4,599	1,357	41.9%	1,369	42.4%
Business	Profit margin	2.3%	2.2%	3.0%				
Manufacturing	Net sales	80,963	86,445	89,166	2,720	3.1%	8,202	10.1%
Human Resources	Segment profit	2,348	2,502	3,250	748	29.9%	901	38.4%
Business	Profit margin	2.9%	2.9%	3.6%				
Services	Net sales	56,558	60,304	64,200	3,895	6.5%	7,641	13.5%
Human	Segment profit	881	739	1,348	608	82.3%	467	53.1%
Resources Business	Profit margin	1.6%	1.2%	2.1%				
	Net sales	23,486	39,965	35,565	-4,400	-11.0%	12,079	51.4%
Real Estate Business	Segment profit	618	2,046	2,347	300	14.7%	1,728	279.3%
Dusiness	Profit margin	2.6%	5.1%	6.6%				
Information and	Net sales	6,458	6,736	7,472	735	10.9%	1,013	15.7%
Telecommunications	Segment profit	131	86	246	160	185.6%	115	87.5%
Business	Profit margin	2.0%	1.3%	3.3%				
	Net sales	4,066	4,326	4,196	-130	-3.0%	130	3.2%
Agricultural Park Business	Segment profit	159	159	-44	-203	-127.7%	-203	-127.8%
T drk Buomooo	Profit margin	3.9%	3.7%	-1.1%				
	Net sales	171,533	197,779	200,600	2,821	1.4%	29,066	16.9%
Total	Elimination or corporate	251	294	419	125	42.5%	168	66.8%
	Operating profit	4,390	5,829	7,568	1,738	29.8%	3,177	72.4%
	Profit margin	2.6%	2.9%	3.8%				

# Overview of Business Results by Segment (2)

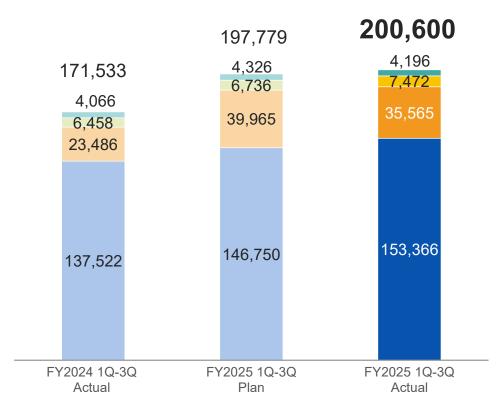


YoY

#### Net sales (Million yen)

- Agricultural Park Business
- Information and Telecommunications Business
- Real Estate Business
- Human Resources and Education Business

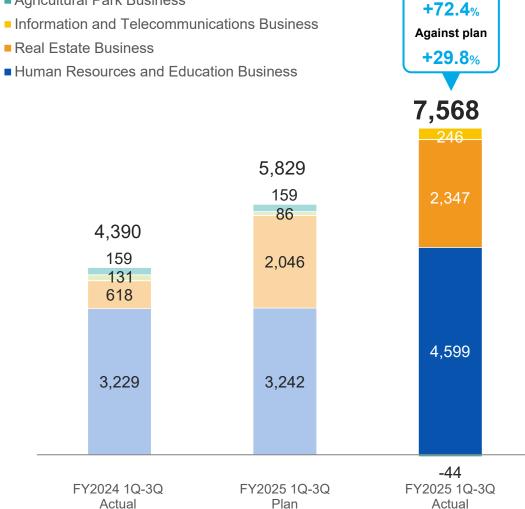




#### Segment profit (Million yen)



- Real Estate Business

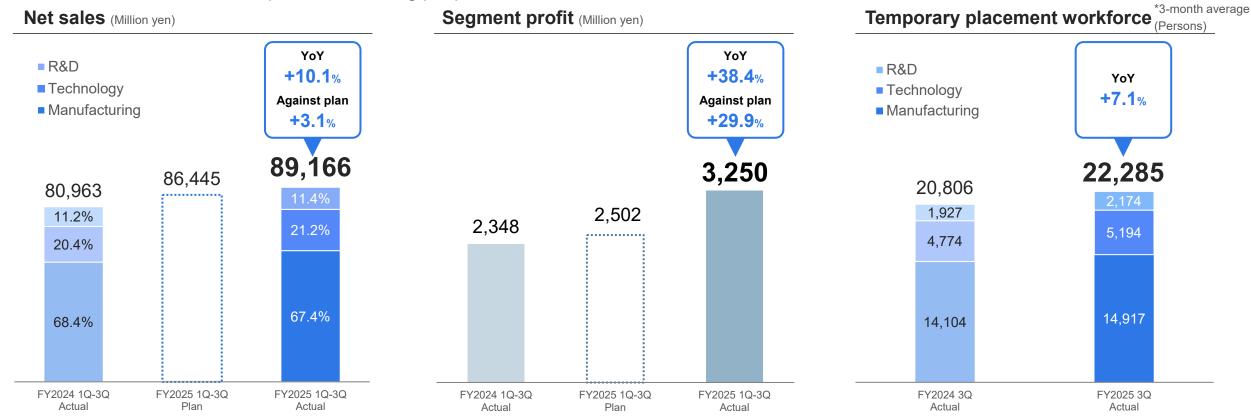


\*Total operating profit includes adjustments.

## **Manufacturing Human Resources Business**



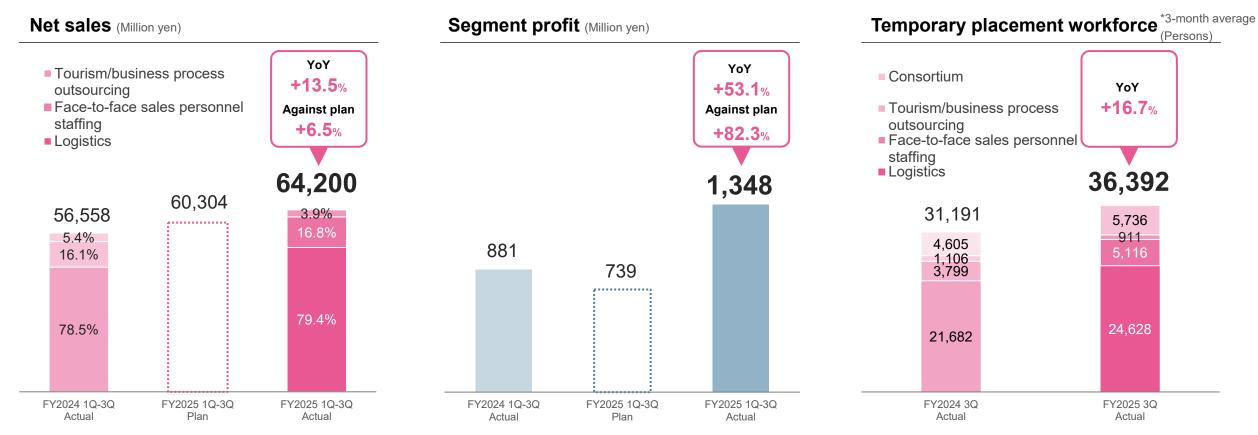
- Sales and profits increased. Performance in the semiconductor sector was strong, mainly involving AI and data centers, and one-time expenses for shifting personnel that held down profits in 2024 have ended.
- Expenses were rigorously managed and the efficiency of recruiting activities increased due to the improvement of recruiting methods and the extensive use of internal recruiting websites and other reasons. As a result, profits were higher than planned.
- Due to uncertainty about the potential effects of U.S. tariffs, this business is operating cautiously while diversifying risk exposure by leveraging its strength in covering many market sectors.
- World Holdings signed a joint agreement with Fukuoka Financial Group and three other organizations for the hiring and placement of Indonesians.
   This further increases our capabilities involving people in other countries.



### **Services Human Resources Business**



- Sales and profits increased due to the strong performance of subcontracted warehouse operations for e-commerce, Yamato Staff Supply and other operations in the logistics sector. Profits far exceeded the plan.
- One reason for this growth is the strong performance of the Yamato Staff Supply subcontracting business, the result of a higher volume of business, higher warehouse staff productivity and the steady performance of the HR Support service.
- The warehouse owned and operated by World Holdings in Ogori City, Fukuoka prefecture that started operations in September 2024 is performing well. Operations of a new warehouse in Hisayama-machi started in September 2025.
- In the face-to-face sales and tourism sectors, performance remained steady in services involving Expo 2025 in Osaka that started in April.



## Human Resources and Education Business

### **WORLD HOLDINGS**

# Indonesia human resources agreement signed with Fukuoka Financial Group and others

- To support the establishment of New Silicon Island Kyushu, WORLD INTEC signed an Indonesian human resources agreement with Fukuoka Financial Group, two foundations that operates schools in Indonesia, and a foundation that supports the education and advancement of people in Indonesia.
- Indonesia is currently enjoying a demographic dividend (rising share of the working-age population). This agreement will help give young people in Indonesia the opportunity to acquire technological skills in Japan.
- Giving Indonesians employment opportunities in Kyushu will help solve the labor shortage in the manufacturing sector (mainly in the semiconductor industry).



Fukuoka Financial ふくおかフィナンシャルグループ Group

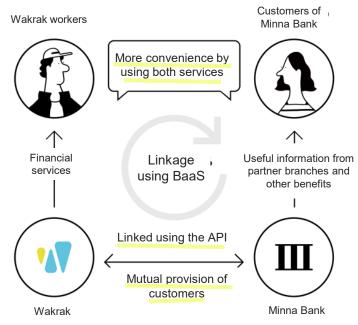
- (1) WORLD INTEC CO., LTD.
- (2) PT WORLD HORENSO INDONESIA (Overseas employment company certified by the gov't of Indonesia)
- (3) Yayasan Mitra Industri Mandiri (Foundation operating vocational high schools in Indonesia)
- (4) Yayasan Mitra Global Mandiri (Foundation operating vocational universities in Indonesia)
- (5) Fukuoka Financial Group, Inc.





#### Agreement with Minna Bank for the use of finance for the cocreation of value

- WORLD STAFFING has signed an agreement with Minna Bank, Ltd., a subsidiary of Fukuoka Financial Group, concerning the co-creation of value by using finance.
- The two companies will study the feasibility of using the banking functions and services of Minna Bank as part of the Wakrak flexible part-time work service operated by WORLD STAFFING.
- The goal is to increase the efficiency of Wakrak by providing financial services at reduced rates to individuals participating in this part-time work service and by using the API for transfers of money.



The creation of new forms of value for society pursued by WORLD STAFFING and Minna Bank

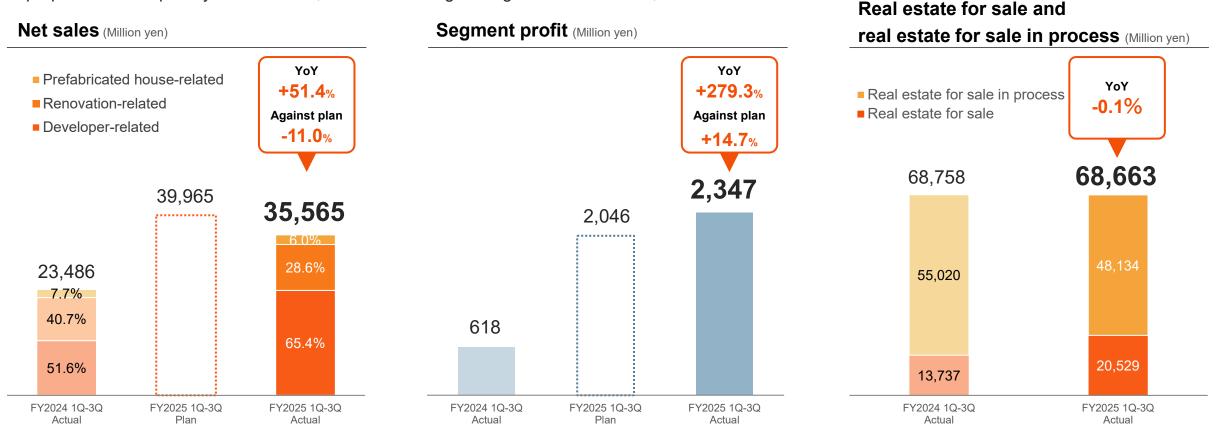
- API: An Application Programming Interface facilitates the seamless exchange of data between different applications.
- BaaS: Banking as a Service is a service that uses an API to provide financial functions.



### **Real Estate Business**



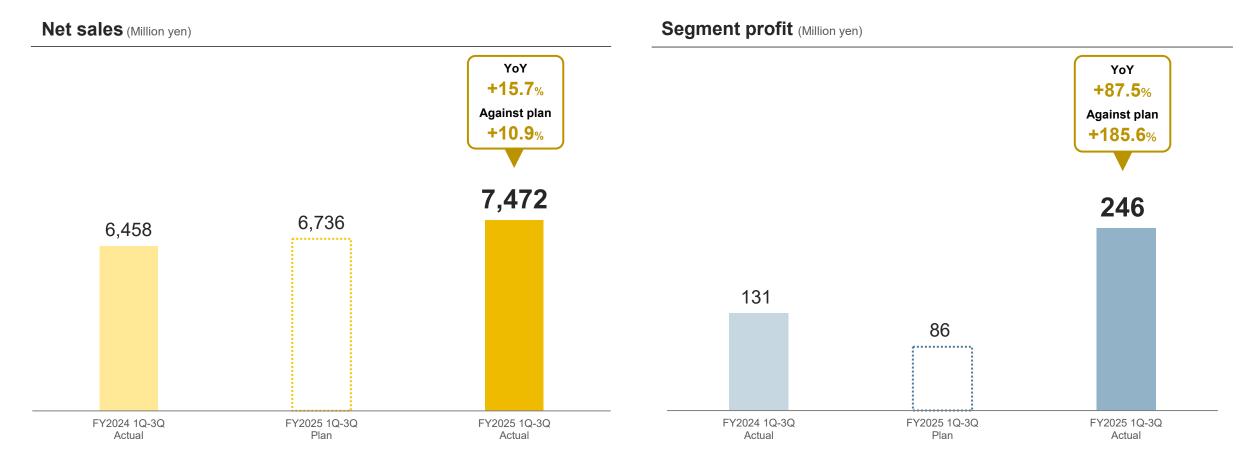
- This business maintained a cautious stance, amid persistently high real estate prices due to rising cost of construction and labor.
- Sales and profits increased significantly because of the higher number of properties sold compared to 2024, rising real estate prices and the use of suitable selling prices at properties based on highly accurate marketing activities.
- Sales were below the plan because the sale of BIZIA KOKURA and some other properties were pushed back to the fourth quarter of 2025. But profits exceeded the plan as selling expenses were below the plan.
- Stability is increasing by generating sales from one-time sales as well as from the increasing volume of recurring revenue from the strategic leasing of properties developed by this business, rent and building management businesses, and other activities.



### Information and Telecommunications Business



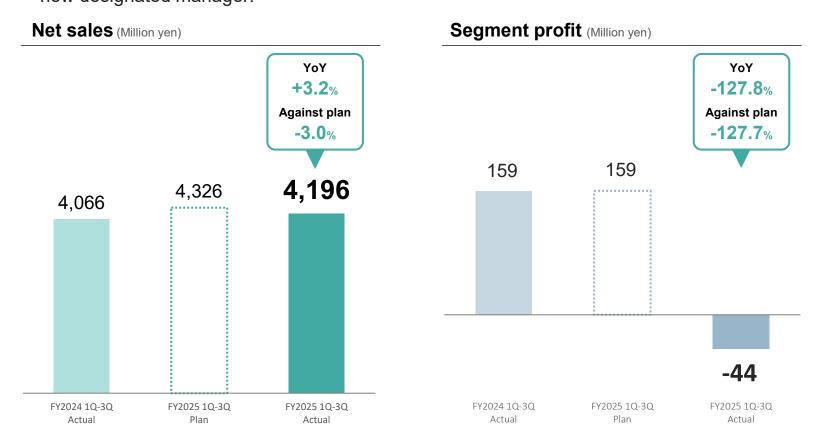
- Sales and profits increased YoY and exceeded the plan. The performance of mobile phone shops has improved due to the benefits of using a
  scrap-and-build approach, and measures to strengthen marketing activities raised the sales volume of these shops.
- The strong performance of small and midsize company energy consulting service of the corporate solutions sector and the call center sector contributed to strong profit growth.

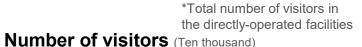


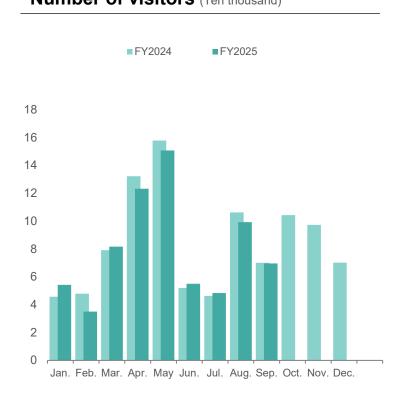
## **Agricultural Park Business**



- A challenging business climate as the number of park visitors decreased because of heavy snow in February, many rainy days during the
  peak spring period, and record-setting summer heat. In addition, the Osaka Expo drew visitors away from agricultural parks.
- Fewer visitors and higher expenses resulted in a loss as profitability fell below the plan. Sales increased YoY due to higher sales per visitor resulting from major renovations and other improvements at existing locations and upgrades to park appearance and attractions.
- The grand opening of Shiojiri Tirolean Forest Park took place on April 26. This is the fifth directly operated park. In addition, in April this
  business started the operation of Akaiwa City Yoshii Ryuten Auto Campground and Akaiwa City Ryuten Astronomical Observatory Park as a
  new designated manager.



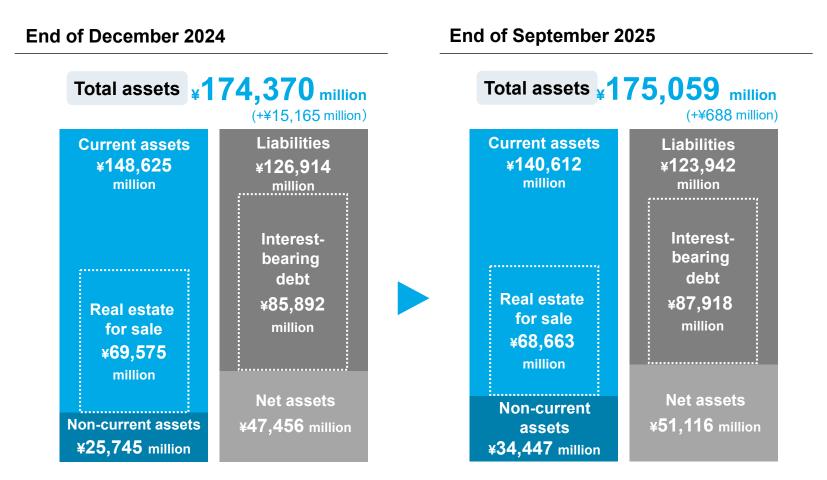




### Financial Condition B/S



- Property, plant and equipment increased ¥7.2 billion due to an increase in real estate properties that World Holdings has developed. These developments were mainly funded internally and by using debt.
- The equity ratio was 27.1%, up 1.6 points from the end of 2024 as net assets increased ¥3.6 billion due to the recording of earnings and other reasons.



Major Components						
Current assets	(Million yen)					
Cash and deposits	<b>42,739</b> → <b>36,764</b>					
Notes and accounts receivable-trade	<b>26,562</b> → <b>27,208</b>					
Real estate for sale	<b>69,575</b> → <b>68,663</b>					
Non-current assets						
Property, plant and equipment	<b>10,911</b> → <b>18,210</b>					
Goodwill	<b>8,126</b> → <b>7,315</b>					
Investment securities	<b>1,437</b> → <b>3,197</b>					
Liabilities						
Interest-bearing debt	<b>85,892</b> → <b>87,918</b>					



02

Outlook for the Term Ending
December 2025

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P.16	FY2025 Outlook
P.17	Outlook by Business Segment
P.18	FY2023-FY2025 Quarterly Performance and
	Forecasts
P.19	Using the Strengths of a Diversified
	<b>Business Portfolio for Consistent Growth</b>
P.20	Shareholder Distributions

### FY2025 Outlook



- We will retain a cautious stance for business operations because the business climate is expected to remain uncertain. Our goal is steady growth by taking full advantage of our diversified business portfolio, which is one of our greatest strengths. In the core Human Resources and Education Business, the goal is sales and profit growth while using activities that span many business sectors, a major strength of this business, for risk diversification. In the Real Estate Business, the plan is sales and profit growth backed by land development expertise, a core strength of this business, and an increase in recurring revenue from leases and other sources.
- Sales and profits in the third quarter were higher than planned. Although there are currently no significant negative events in the fourth quarter, there is
  no change in the 2025 plan because the business climate is still uncertain.

	Actual for the term	Plan for the term	YoY		
(Million yen)	ended Dec. 2024	ending Dec. 2025	Change	Pct. change	
Net sales	242,226	281,439	39,213	16.2%	
Operating profit	8,593	10,179	1,586	18.5%	
Ordinary profit	8,551	9,356	805	9.4%	
Profit attributable to owners of parent	4,981	5,389	408	8.2%	
EBITDA	10,701	12,384	1,683	15.7%	
Net income per share (Yen)	280.39	303.35	22.96	8.2%	
Dividend per share (Yen)	84.2	106.2	22.0	26.1%	

# **Outlook by Business Segment**

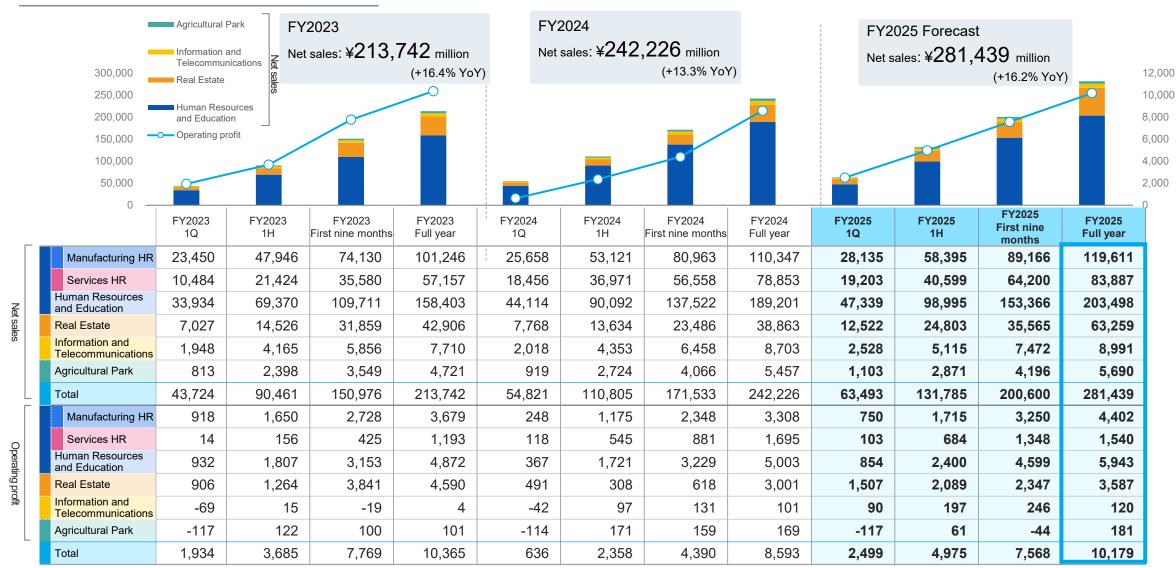


Million yen)		Actual for the term	Plan for the term	YoY		
		ended Dec. 2024	ending Dec. 2025	Change	Pct. change	
Hum	nan Resources	Net sales	189,201	203,498	14,597	7.6%
and	Education	Segment profit	5,003	5,943	940	18.8%
Business		Profit margin	2.6%	2.9%		
		Net sales	110,347	119,611	9,264	8.4%
	Manufacturing Human Resources Business	Segment profit	3,308	4,402	1,094	33.1%
	Recourses Business	Profit margin	3.0%	3.7%		
		Net sales	78,853	83,887	5,034	6.4%
	Services Human Resources Business	Segment profit	1,695	1,540	-155	-9.1%
	Nesources Dusiness	Profit margin	2.1%	1.8%		
		Net sales	38,863	63,259	24,396	62.8%
Real	l Estate Business	Segment profit	3,001	3,587	586	19.59
		Profit margin	7.7%	5.7%		
Infor	rmation and	Net sales	8,703	8,991	288	3.39
_	communications	Segment profit	101	120	19	18.8°
Busi	iness	Profit margin	1.2%	1.3%		
		Net sales	5,457	5,690	233	4.39
	cultural Business	Segment profit	169	181	12	7.19
raik Dusiliess		Profit margin	3.1%	3.2%		
		Net sales	242,226	281,439	39,213	16.29
Tota	ıl	Elimination or corporate	317	347	30	9.5%
		Operating profit	8,593	10,179	1,586	18.59
		Profit margin	3.5%	3.6%		

# FY2023-FY2025 Quarterly Performance and Forecasts



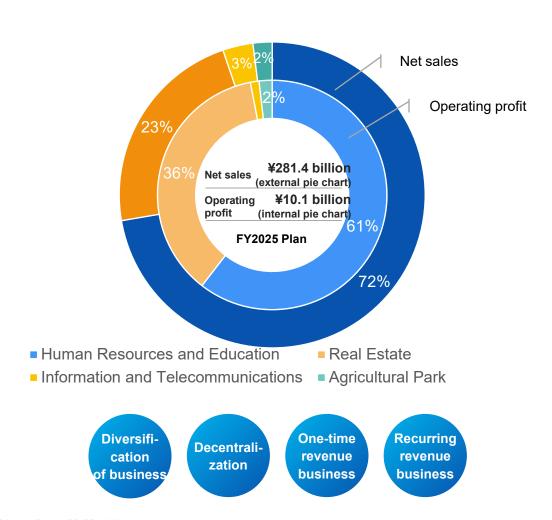
#### **Net Sales and Operating Profit** (Million yen)



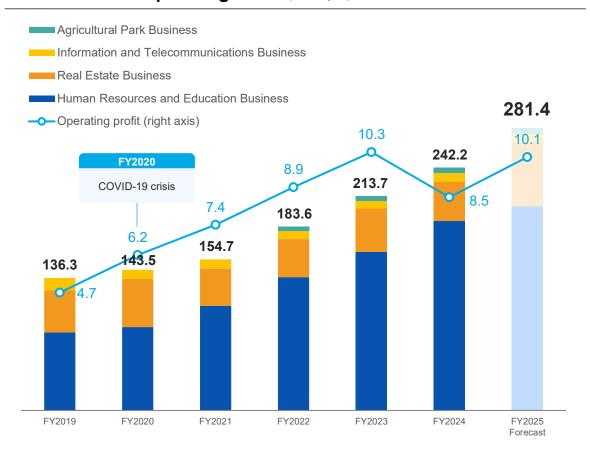
# Using the Strengths of a Diversified Business Portfolio for Consistent Growth



During the current unstable and uncertain business climate, our goal is consistent growth by using a diversified business portfolio, our group's greatest strength, while diversifying risk exposure.



#### **Net Sales and Operating Profit** (Billion yen)



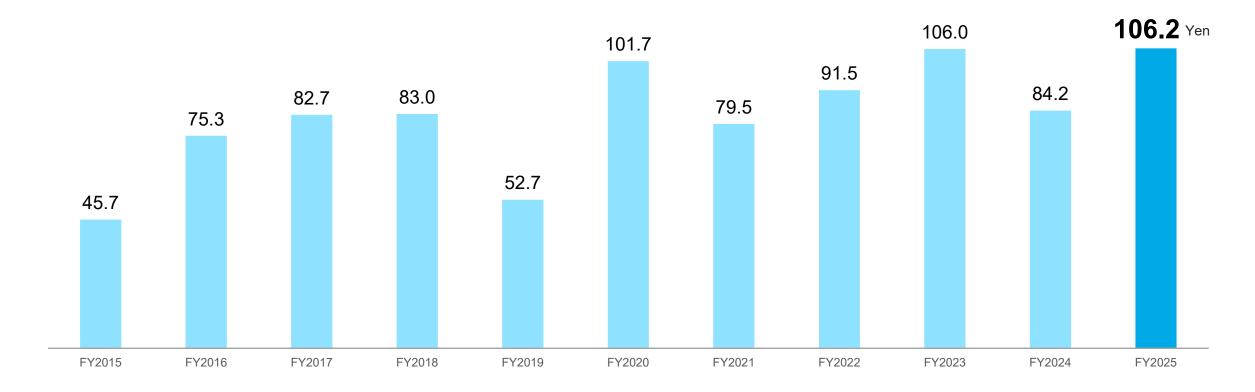
<sup>\*</sup>Segments were revised in FY2022 and prior years are restated for consistency



# **Shareholder Distributions Increase Dividend Payout Ratio to 35%**



- World Holdings' basic policy is to distribute profits according to business performance while securing the necessary internal reserves for
  future business development and strengthening its management structure. However, in order to further enhance returns to shareholders,
  World Holdings will change its dividend payout ratio from the previous 30% to a target of 35% from 2025, aiming for stable and continuous
  dividend growth.
- For 2025, by raising the dividend payout ratio to 35%, its dividend forecast increased to ¥106.2.





**Appendix** P.21

P.22	Actions for Management with
	Priority on the Cost of Capital and
	Stock Price
P.23	The Purpose of the World Holdings Group
P.24	Purposes of the Four Businesses
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## **Actions for Management with Priority on the Cost of Capital** and Stock Price



- We recognize that the cost of equity is 10%-11% and the ROE is expected to exceed the cost of equity, with an actual ROE of 11.8% for 2024 and a forecast of 11.7% for 2025.
- The goal is to achieve an even higher PBR by increasing profits while maintaining a ROE that exceeds the cost of equity over the medium term.

#### Maintain and increase the ROE

#### Maintain/increase net profit margin

High or even higher asset turnover

Maintain a sound level of financial leverage

#### Increase profit and improve net profit margin through profit growth mainly in the Human Resources and **Education Business**

- Operating profit for 2025 is expected to increase by 18% YoY, but the net profit margin is expected to decline slightly to 1.9%. However, over the medium term, we aim to increase profit and improve net profit margin, particularly in the Human Resources and Education Business.
  - Sustainable growth of Manufacturing Human Resources Business by adding more outsourcing clients and further diversifying the industries of client companies, and improving profit margin by strengthening areas of upstream processes for manufacturing.
  - Use consortiums and collaboration involving Services Human Resources Business to achieve growth. In addition, improve profit margin by strengthening company owned warehouse and labor management operations.
  - Sustainable growth of the Real Estate Business by carefully managing risk, while maintaining profit margin by leveraging land development skill.

#### Use sales growth in the Human Resources and Education Business to increase the overall asset turnover

- Increase company-wide total asset turnover through sales growth in the asset-efficient Human Resources and Education Business
- Continue to thoroughly manage risk exposure in the Real Estate Business and manage operations with emphasis on inventory turnover

#### Maintain financial soundness with risk management that includes monitoring the debt/equity ratio

- Increase the dividend payout ratio from 30% to 35% starting in 2025 to strengthen the distribution of profits to shareholders and increase equity.
- Maintain an equity ratio of 25-30% while ensuring both financial soundness and sound financial leverage
- Base real estate operations on thorough risk management that includes the debt/equity ratio and avoid excessive leverage due to loans

# The Purpose of the World Holdings Group



Contribute to happiness and a sustainable society through the creation of a variety of ways we live worldwide

Enabling people worldwide to enjoy even more energetic and fulfilling lives will create happiness and contribute to progress in many ways, thereby helping to make the world better.

Our mission is to play a role in the creation of an energetic and stimulating society where people can enjoy their lives.



## **Purposes of the Four Businesses**



### The ways we work

We want to help people of all kinds find jobs that best match their skills and goals in order to enable them to experience the joy and satisfaction of work. By providing training, we give people the skills to achieve their full potential, which supports the growth and advancement of businesses.

Human Resources and Education



# The ways we provide convenience and safety

We are dedicated to creating the use of today's advanced information technology infrastructure for being a source of convenience and for establishing an environment where people can enjoy their lives with convenience and confidence.

Information and Telecommunications



### The ways we create communities

Pleasant communities are essential for people to lead enjoyable and fulfilling lives. By designing these communities, we provide an environment for vibrant and satisfying lifestyles. Activities place priority on preserving the environment and natural resources in order to be a responsible member of society.

Real Estate



### The ways we look to the future

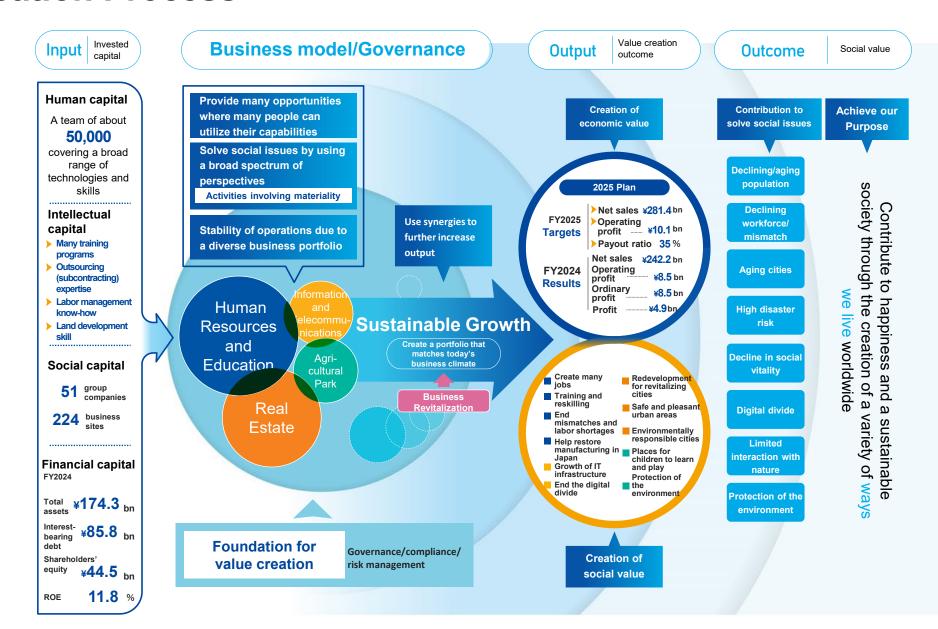
Agricultural parks help protect the environment and conserve the earth's resources while giving children a place where they can grow. By operating these parks, we are playing a role in sustainable social progress.

**Agricultural Park** 



### **Value Creation Process**





## **Sustainability Initiatives**



# Human Resources and Education

#### **Materiality (important issue)**

- Support the sustainable advancement of society by providing many jobs.
- Use high-quality training programs to develop the skills of employees in order to enable people to realize their full potential, increase motivation and contribute to economic growth.
- Support the manufacturing and service sectors worldwide by providing human resources and create a base for technological progress by maintaining a workforce of highly skilled people.
- Provide workplaces where all employees, regardless of gender, can perform their jobs to the best of their ability.
- Provide products and home facilities where people can enjoy their lives and play a role in creating communities where people can live with confidence.
- Create communities that are environmentally responsible, conserve resources and prosper together with the areas where they are located.
- Use the sustainable development of land to contribute to protecting the environment of regions where projects are located.
- Use development capabilities to revitalize cities in response to the increasing risk of disasters caused by the aging of cities.
- End the digital divide, build a base for technological progress, and create safe and pleasant communities by increasing the use of IT infrastructure and other sources of convenience in society.
- Maintain an environment that protects nature, conserves resources and contributes to enable children to grow up in a sound and healthy manner.
- Combat climate change and protect natural resources by utilizing land responsibly and seeking more ways to create and utilize renewable energy.
- Protect companies, employees and their families by maintaining financial soundness in order to prevent bankruptcies.
- Increase added value by revitalizing businesses, create rewarding employment opportunities, and contribute to economic growth. Responsible production and consumption.
- Encourage people to have an entrepreneurial spirit and give people opportunities to take on new challenges as entrepreneurs after a failure.

#### Value creation

#### **Purpose**

the

creation

으

variety

으 and

Way

we live

worldwide

Contribute

happiness

a

ustainable

society through

#### Create the ways we work

We want to help people of all kinds find jobs that best match their skills and goals in order to enable them to experience the joy and satisfaction of work. By providing training, we give people the skills to achieve their full potential, which supports the growth and advancement of businesses.











#### Create the ways we create communities

Pleasant communities are essential for people to lead enjoyable and fulfilling lives. By designing these communities, we provide an environment for vibrant and satisfying lifestyles. Activities place priority on preserving the environment and natural resources in order to be a responsible member of society.

#### Create the ways we provide convenience and safety

We are dedicated to creating the use of today's advanced information technology infrastructure for being a source of convenience and for establishing an environment where people can enjoy their lives with convenience and confidence.

#### Create the ways we look to the future

Agricultural parks help protect the environment and conserve the earth's resources while giving children a place where they can grow. By operating these parks, we are

#### playing a role in sustainable social progress.

#### Create the ways we operate businesses

Revitalize businesses in order to maintain the soundness of society and increase added value with the objective of being a company that contributes to providing pleasant and rewarding employment opportunities.











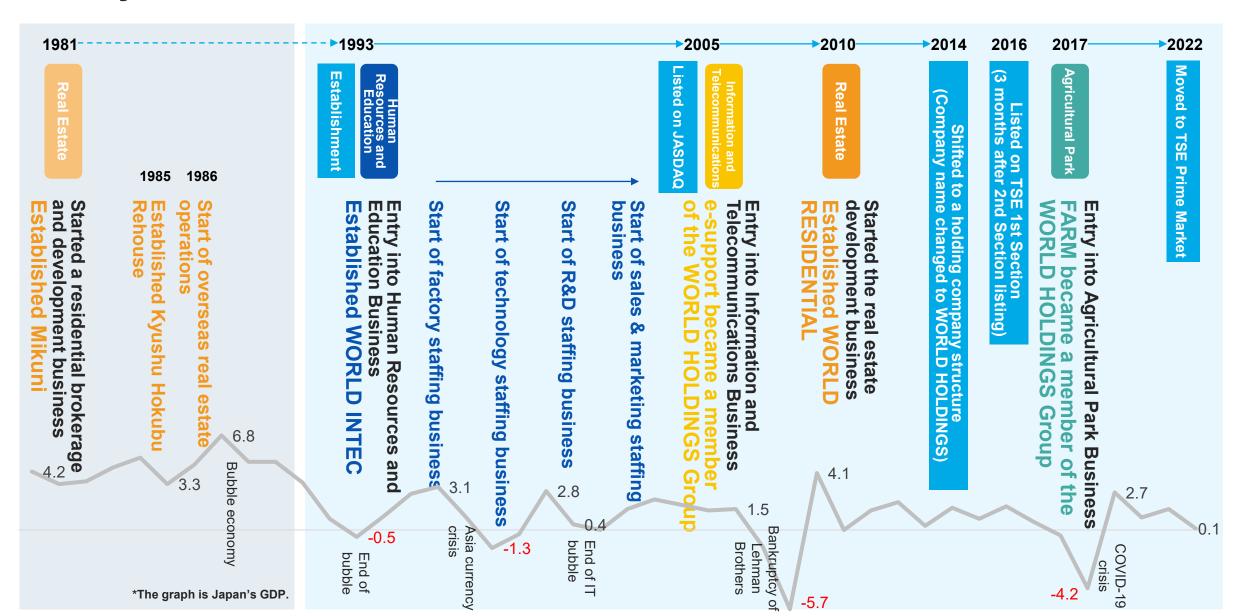






# **History**



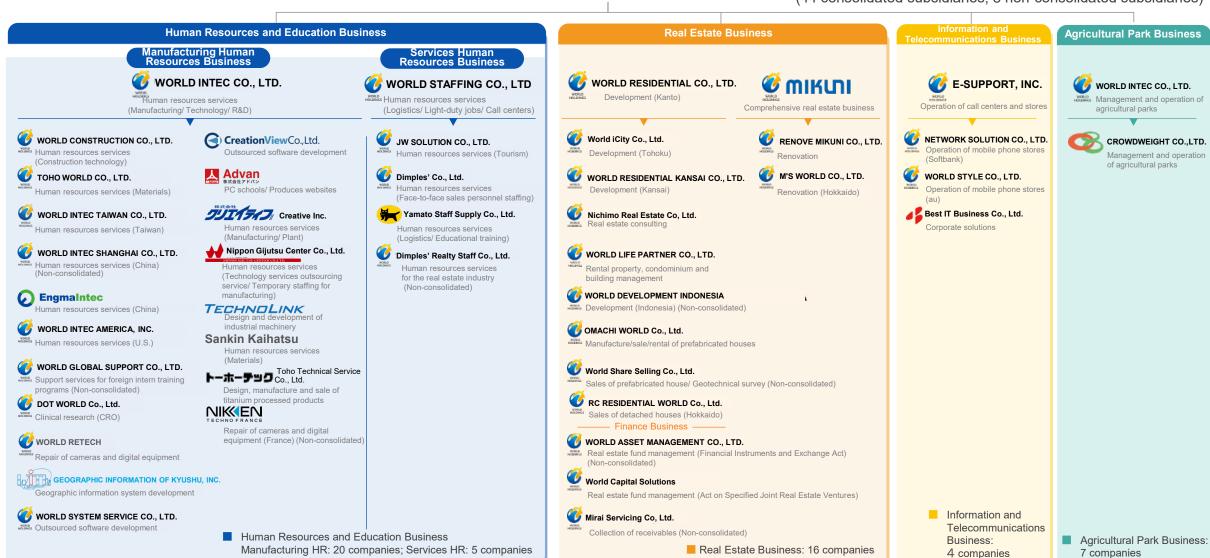


### **Main Group Companies**





52 affiliated companies (44 consolidated subsidiaries, 8 non-consolidated subsidiaries)



### **Business Portfolio**



#### Create a Sustainable World.

Use a well-balanced business portfolio for rapid growth and activities that help create a sustainable world

# Human Resources and Education Business

#### **Manufacturing Human Resources Business**

#### Manufacturing domain

### R&D, design/development, manufacturing and after-sales service

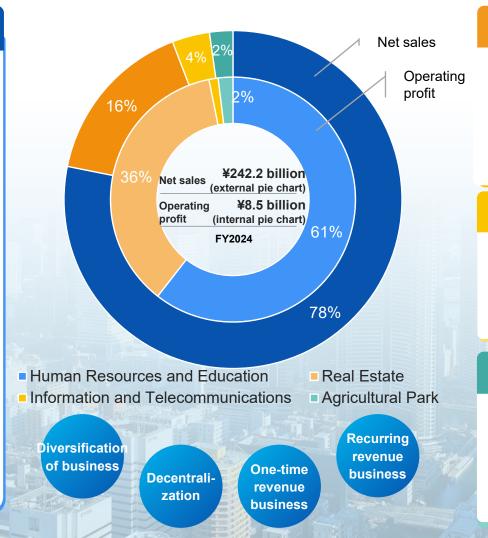
This business provides services concerning human resources for all manufacturing processes from upstream to downstream. Client companies, mainly major multinational manufacturers, are in the semiconductor, electric/electronic components, automobile, machinery, IT systems, pharmaceutical, biotechnology, chemicals and many other industries. Companies can rely on this business for subcontracting, temporary staffing, HR consulting and other services involving R&D, product design/development, production, repairs and all other processes involving manufacturing.

#### **Services Human Resources Business**

#### Service domain

#### Logistics, face-to-face sales and tourism

This business provides services concerning human resources for companies in the service sector. Core strengths are services involving logistics, tourism and face-to-face sales. Operations include distribution warehouses for major e-commerce companies, and face-to-face sales at department stores and high-volume retailers as well as for tourism operations such as hotels and sightseeing locations. Companies use this business for subcontracting business tasks, temporary staffing, HR consulting and other services.



#### **Real Estate Business**

#### **Development and renovation**

The main activities of this business are real estate development, renovations, brokerage, rental management, the production, sale and rental of prefabricated houses, and other operations. As a developer for midsize family-type condominiums, its activities are deeply rooted in each area where this business operates: Tokyo, Tohoku, Kinki and Kyushu. Renovation operations cover all areas of Japan.

# Information and Telecommunications Business

#### Operation of mobile phone stores

Mobile phone stores are the main operation of this business, which operates 29 SoftBank, au and other shops in northern Kyushu, primarily Fukuoka. Operations also include cost reduction solutions for companies and other services.

#### **Agricultural Park Business**

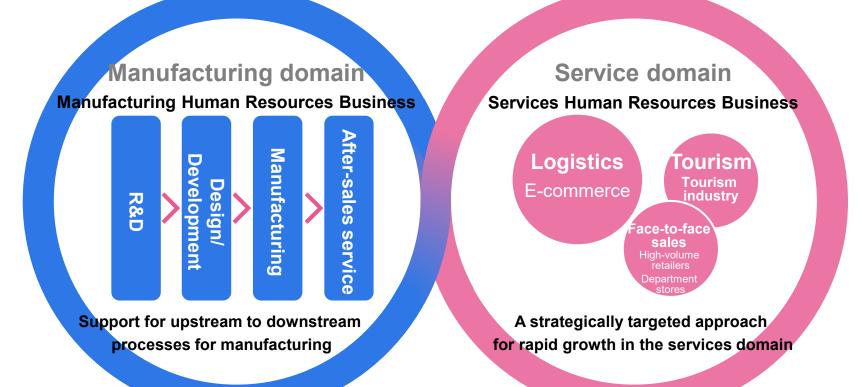
#### **Operation and management of Agricultural Parks**

This business manages 24 agricultural and other parks and facilities in Japan. The five locations that are directly operated give visitors the opportunity to interact with nature and learn about the local culture too. This business uses knowledge acquired from managing these parks to manage 17 urban parks, hot springs and other public-sector facilities.

### **Human Resources and Education Business**



# Business process outsourcing and staffing services that seamlessly cover a broad range of business domains Labor management is a key strength



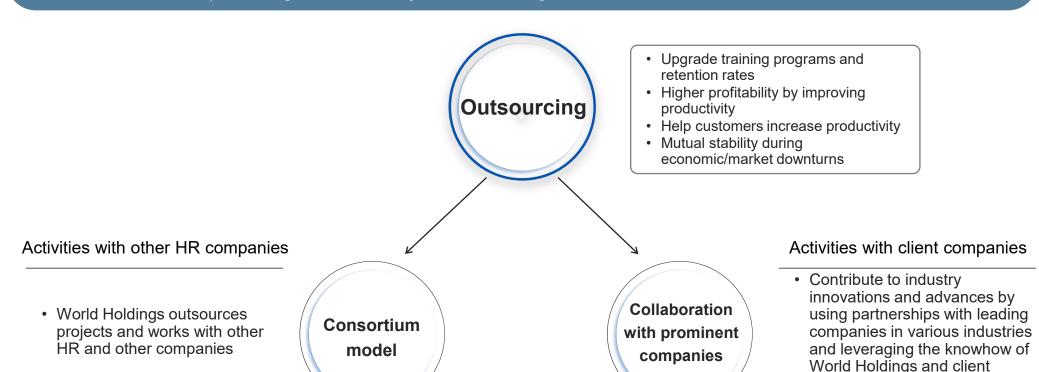
## **Consortium Collaboration Centered on Outsourcing**



Our goal is sustainable growth by using collaboration with other human resources companies and partnerships with clients, all centered on outsourcing.

Co-sourcing

A higher level of outsourcing by working even more closely with customers as a good partner and receiving the benefits of joint activities together



Contribute to happiness and a sustainable society through the creation of a variety of ways we live

companies

### **Use of the Consortium Model**

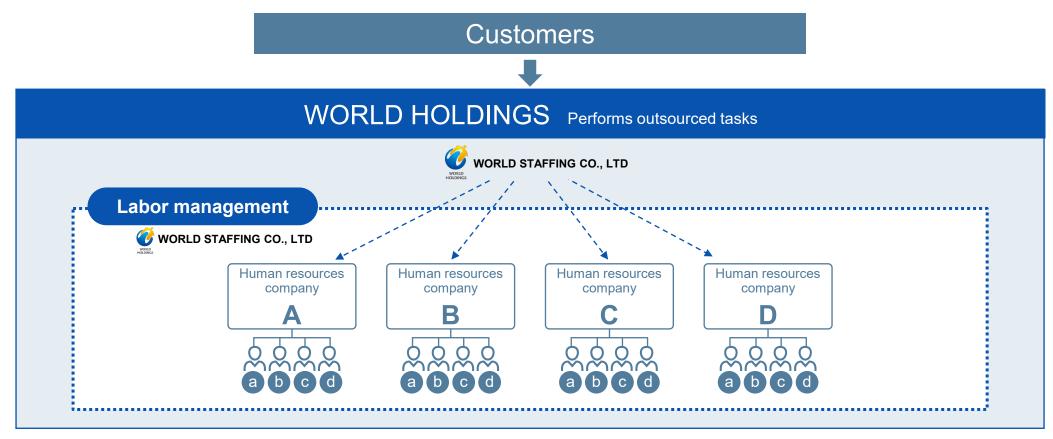


- Customers outsource tasks to World Holdings, which then performs work jointly with local human resources companies and by collaborating
  with partner companies of client companies.
- Horizontal utilization of knowhow in the logistics sector

Collaboration with local human resources companies



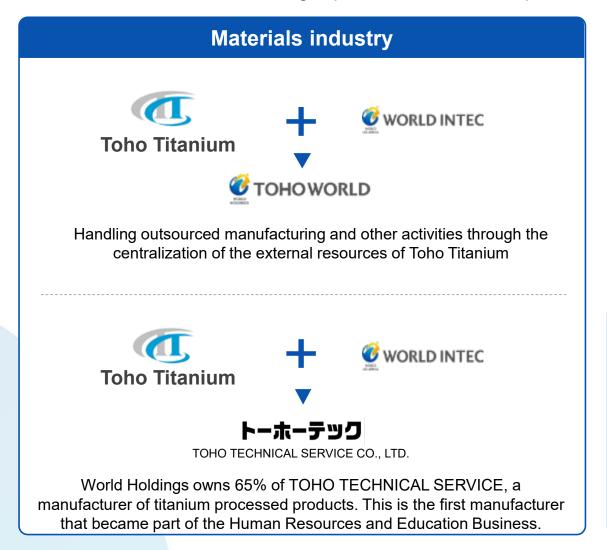
Received contract to operate several logistics warehouses of a large foreign e-commerce company

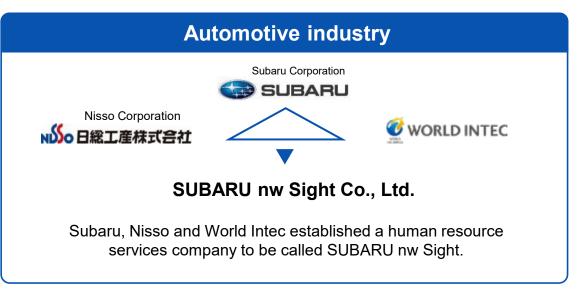


## **Collaboration with Prominent Companies (1)**



 Alliances with prominent companies in other industries are used to play a role in industry reforms and innovation, in building a human resources framework and in making improvements at alliance partners. Growth of World Holdings is another goal.



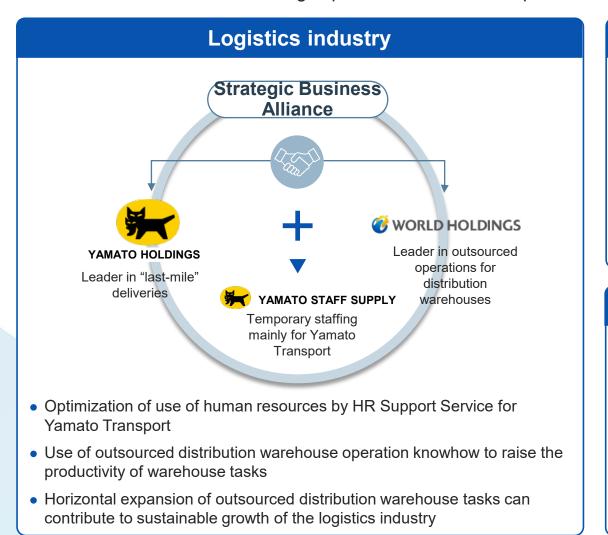




# **Collaboration with Prominent Companies (2)**



 Alliances with prominent companies in other industries are used to play a role in industry reforms and innovation, in building a human resources framework and in making improvements at alliance partners. Growth of World Holdings is another goal.



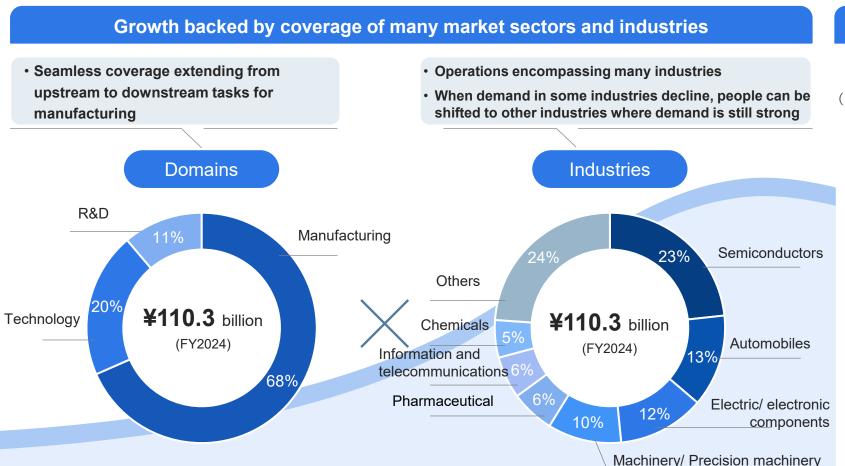




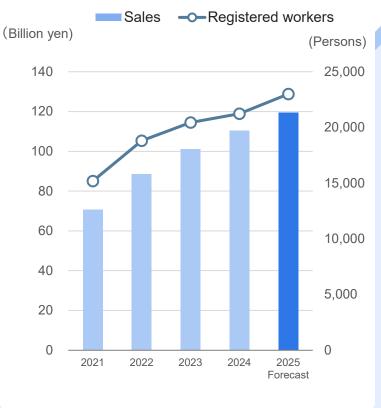
# Manufacturing Human Resources Business Stable Growth Due to Coverage of Many Market Sectors and Industries



- Building a stable base for growth that is not vulnerable to changes in the economy while using coverage of many market sectors and industries to diversify risk exposure.
- By receiving a larger share of the HR orders of client companies due to the seamless coverage of HR needs extending from R&D and technology development to manufacturing and after-sales services, this business is aiming for more growth of sales and profits.
- This business uses its coverage of a broad array of markets and industries to give employees many opportunities to advance or change their careers as well as to increase engagement.



#### Sales and registered workers are increasing steadily



# The Best Support for Upstream to Downstream Manufacturing in Many Industries



A unified point of contact for manufacturers allows quickly meeting a variety of needs concerning manufacturing processes.

### **Comprehensive and seamless support for manufacturers**

Processes		Overseas				
R&D	WORLD INTEC CO., LTD.  R&D Division	Biotechnology/Chemical research/Clinical research  People required for R&D at companies, basic material R&D at university and national	₩ORLD INTEC			
		IT sector People with specialized skills required for AI development, digital transformation suppositivare and system development, support for IT system departments, server managindustry, and other needs.	WORLD SYSTEM SERVICE CO., LTD.			
Design and development	WORLD INTEC CO., LTD. Techno Division	Machinery/Electricity/Electronics/System integration design and developme People with technology skills required for design, assessment, production technology manufacturing technology	<b>ent</b> /, qu	uality assurance operat	ions and manufacturing technology and	
	Nippon Gijutsu	Support for the development of industrial machinery and equipment and for design and technology activities  Subcontracting and staffing services extending from manufacturing and equipment development to support involving technologies		Global (Overseas subsidiaries and associates)	Support for starting overseas operations All steps from locating suitable sites to starting operations	
Maintenance and preservation Manufacturing	₩ORLD INTEC CO., LTD. Factory Division	Manufacturing line/Maintenance and preservation Subcontracting and provision of teams for production lines and maintenance and inspection activities		WORLD GLOBAL SUPPORT CO., LTD.	Workers from other countries Support for companies hiring non-Japanese trainees, people with special skills and other technicians and for technologies, cultural knowledge and international business operations	
Administration	<i>วิบัวไรงว</i> Creative Inc.	HR BPO/Outsourced IT development/Outsourced designs/Creative producti BPO operations extending from printing/copying pamphlets to IT system development				
Logistics	WORLD STAFFING	Logistic warehouse/3PL HR services specializing in logistics, including outsourced and direct operation of all warehouse tasks Sales/Call centers HR services specializing in services and logistics; provision of people to stores and other businesses including temporary and temp-to-perm personnel				
After-sales service	WORLD RETECH	Repairing/Maintenance/BPO Subcontracting and personnel for all after-sales services for digital equipment				

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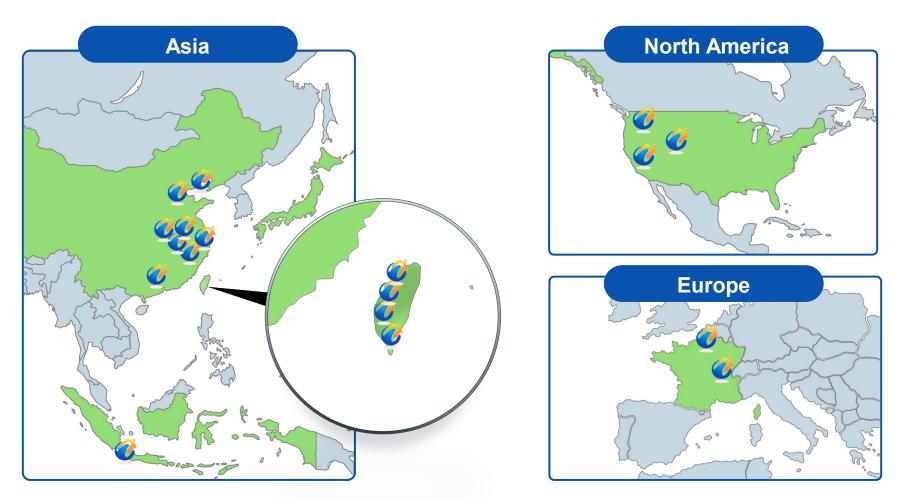
## **Global Location**



**Total:** 

• Japan 229 business sites

251 locations • Overseas 22 business sites (China, Taiwan, Indonesia, France and U.S.)



## **More Training Programs**



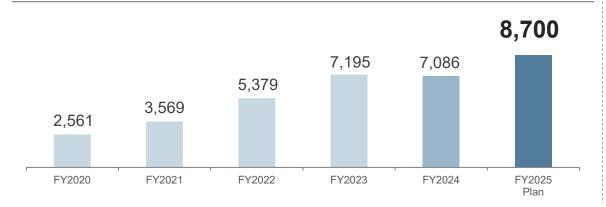
- Continue upgrading and expanding leadership, technology and other training programs and provide opportunities to receive reskilling training and support for employees to advance their careers or change career paths.
- Established a nationwide network of 11 training centers for upgrading technological skills of employees.
- In the semiconductor sector, a major strength of World Holdings, the Kumamoto Technical Center opened in Ozu, Kumamoto Prefecture to focus on increasing the number of skilled semiconductor workers.

#### **Upgrade leadership training and technology training**

- Leadership training, training for people to become the next office managers
- Training for people to become the next leaders
- · Project manager training
- Mechanical design/production technology training
- IT engineering technology training



Participants in Training Programs (Persons)



#### **Training locations** Training centers in 11 locations nationwide • Employee training programs and on-the-job training at subcontracting/outsourcing client companies R&D sector (Pharmaceutical analysis training) R&D sector (Bio-informatics training) (Kyoto) Uji Campus, Kyoto University pharmaceutical analysis training) (Tokyo) Minami-Osawa Campus, Tokyo • R&D sector (Cell culture basic training) Metropolitan University (Osaka)Turnkev Lab KENTO Manufacturing sector (Automobile) (Saitama) Kumagaya Training Center Manufacturing sector (Semiconductor/electronic component/automobile) R&D sector (Organoid culture training) (Hiroshima) Hiroshima Technical Center (Chiba) Chiba Cancer Center • Technology sector Mechanical design/SE/quality management) (Kanagawa) Techno East Japan Training Technology sector (Mechanical design/SE/quality management) (Aichi) Techno West Japan Training Center Manufacturing sector (Semiconductor/electronic component/automobile) (Aichi) Nagoya Technical Center Manufacturing sector (Semiconductor/electronic component/automobile) Manufacturing sector (Semiconductor/electronic component) (Kumamoto) Kumamoto Technical Center (Mie) Yokkaichi Technical Center

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# Semiconductor Engineering Training Center and Local Economy Support



The Kumamoto Technical Center officially opened in April 2025

- The new center in Kumamoto prefecture will help meet the growing demand for people with skills involving semiconductor production processes.
- Classroom lessons as well as practical training using state-of-the-art equipment will produce many engineers with maintenance, assembly and assessment skills.
- The plan is to train 500 people every year at this center to produce skilled semiconductor engineers.



#### Alliance with Kaishin Gakuen for a semiconductor education program

- In March 2025, World Holdings signed an academia-industry collaboration agreement with Kaishin Gakuen, which operates Kaishin High School and Kumamoto Technical School. Kaishin Gakuen used this partnership to start courses about semiconductor technologies in April 2025.
- World Holdings is assisting with the creation of teaching materials and providing instructors. In addition, students taking semiconductor courses will have the opportunity to use the state-of-the-art semiconductor manufacturing equipment at the Kumamoto Technical Center to gain hands-on knowledge about semiconductor processes.



## Cooperation agreement with city of Naruto in May 2025 supports the local economy

- In the city of Naruto in Tokushima prefecture, World Holdings has built a business facility and a training center. These investments are expected to invigorate the local economy and create jobs.
- The main objectives are to bring manufacturing and IT companies to Naruto and use training programs to create jobs.
- Training and other activities will contribute to accomplishing the goals of the Tokushima Battery Valley Concept.



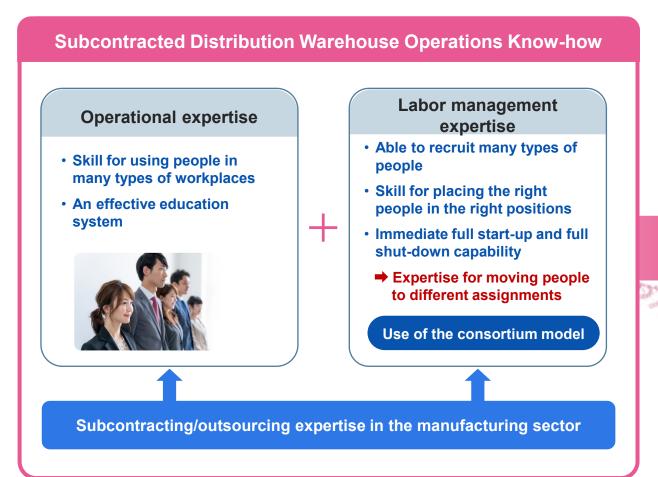
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# Services Human Resources Business Wider Use of Know-how Involving Wareho



Wider Use of Know-how Involving Warehouse Operation Subcontracting

 The goal is more growth by using the horizontal expansion of know-how acquired in the logistics sector involving the full warehouse operation subcontracting and labor management.





Stronger relationships with current client companies



Use of subcontracted warehouse operations knowhow

**HR Support service** 



Alliance with Yamato Holdings

# **Services Human Resources Business Operation of Company Owned Warehouse**



- Subcontracted full warehouse operations using a warehouse owned and operated by World Holdings. Goals are more growth of business with current customers and the use of horizontal expansion of know-how in this field to add new customers.
- Fukuoka Ogori Warehouse, the first company owned warehouse, started operating in September 2024 and has already recovered the cost of this investment and become profitable. This warehouse is expected to contribute to sales and profits in 2025.
- Fukuoka Hisayama Warehouse, the second company owned warehouse, started operating successfully in September 2025.

	Fukuoka	<b>Ogori Warehouse</b>	
--	---------	------------------------	--

Name	Fukuoka Ogori Warehouse
Start	September 2024
Location	923-12, Ogori, Fukuoka (About 2.7 km from Tosu IC)
Leased area	About 39,305m <sup>2</sup> (3rd and 4th floors of a 4-story building)

#### **Fukuoka Hisayama Warehouse**

Name	Fukuoka Hisayama Warehouse
Start	September 2025
Location	2761-41, Yamada, Hisayama-machi, Fukuoka (About 4.4 km from Fukuoka IC)
Leased area	About 32,740m <sup>2</sup> (2nd and 3rd floors of a 3- story building)







### **Real Estate Business**



### Building an infrastructure able to adapt to any change in the business climate

#### Real estate for investment

## Real estate fund management

#### Development

### Condominiums/Detached houses Commercial land development

Conduct business mainly in major cities of the Tohoku, Tokyo Metropolitan, Kinki and Kyushu areas



Residential Aoba Hirosegawa (Sendai, Miyagi)

#### Real estate revitalization

## Renovation Conversion

Conduct real estate revitalization business, such as renovation, around Japan



Examples of renovation

#### Real estate finance

Asset management



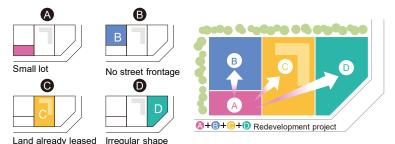


## Land Development Skill and Measures for More Recurring Revenue

- Dedicated to creating safe and pleasant urban environments by using urban development expertise
- Leasing instead of selling some properties that were purchased in order to wait for the best time to sell these properties

#### Using land development skill to create safe and pleasant urban environments

Creating safe and pleasant neighborhoods using many types of lots by utilizing redevelopment, restructuring of rights and other skills for adding value





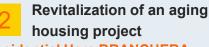


#### Residential Ikebukuro-honcho

(Toshima-ku, Tokyo)



World Holdings became a member of the neighborhood association of this fire prevention district project. Taking leadership of this project, the World Holdings Group constructed a condominium building with ownership divided between original property owners and World Holdings.



#### **Residential Hara BRANCHERA**

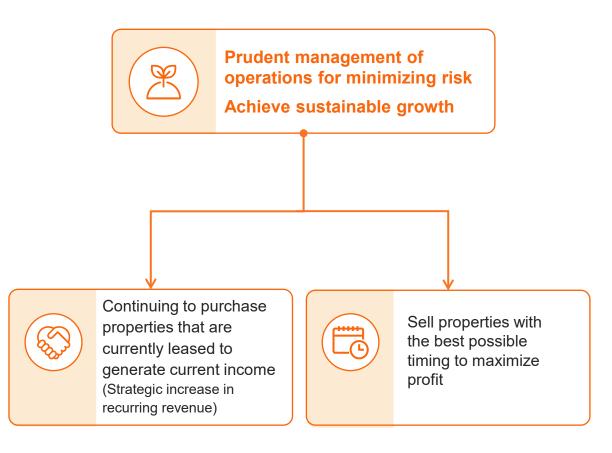
(Sagara-ku, Fukuoka City, Fukuoka)





A housing project constructed about 50 years ago was converted into a residential area that met the needs of residents for a safe and pleasant place for raising children.

#### Balance between one-time sales and recurring revenue

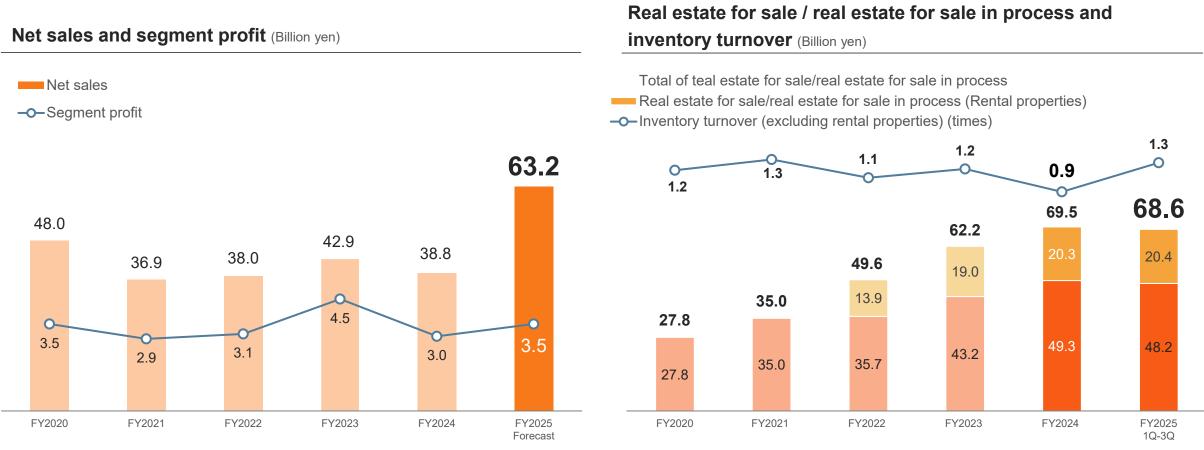


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## **Operations with Emphasis on High Inventory Turnover**



- Purchasing carefully selected high-quality properties; continue managing operations with emphasis on high inventory turnover
- Some real estate for sale is leased in order to secure stable income. Continuing to purchase properties that are currently leased for the purpose
  of selling these properties later.



Inventory turnover = Real Estate Business sales / Real estate for sale and real estate for sale in process (excluding rental properties) at the end of the previous year Real estate for sale/real estate for sale in process for FY2025 is based on actual results at the end of 3Q 2025

## Information and Telecommunications Business



#### Mobile phone shop

### The largest network of stores in Kyushu

Mobile phone shops in Fukuoka, Saga, Oita and Nagasaki Prefectures



#### **Corporate solutions**

 Comprehensive cost reduction solutions

We propose the reduction of costs for electric power, communications, etc. by selling our products to corporations Call centers

Call centers handle sales, marketing, customer support and many other tasks

#### **Growing with communities**

## Using business activities for the vitality and safety of communities

Fulfilling a vital role in the lives of residents by providing a variety of products and opportunities



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## **Agricultural Park Business**

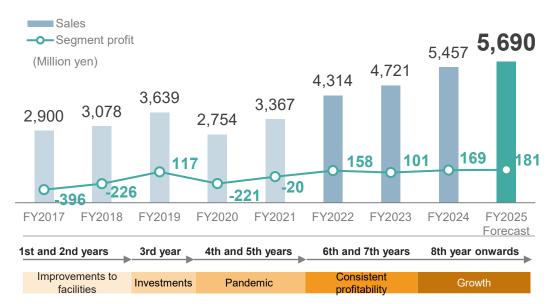


- Sales and profits growth while lowering risk through the regional and business sector diversification of operations. Using revitalization expertise acquired at directly
  managed facilities to receive more contracts to operate parks.
- Planning on more major renovations and upgrades of existing facilities and upgrades of numerous activities at parks to increase the number of visitors and sales per visitor.
- The grand opening of Shiojiri Tirolean Forest Park took place on April 26. Planning on a vineyard, winery, solar sharing system and other facilities for consistent sales and

profits.

Revitalization know-how acquired at 5 directly managed facilities

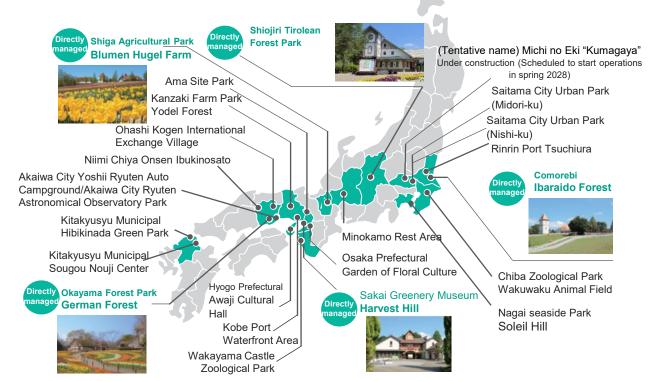




## Operation of nature-rich agricultural parks, etc. at 24 locations around Japan

Operation of a total of 19 facilities, including 5 directly managed facilities and other entrusted facilities

Deepen regional roots and contribute to the regional economy and job creation



# Parks Combining Enjoyment and Education about Nature for Children





Map of Harvest Hill in Osaka

## Reopening of Directly Operated Shiojiri Tirolean Forest Park



- The grand opening of Shiojiri Tirolean Forest Park took place on April 26, 2025. This is the fifth directly operated park.
- Following the reopening of this park, a vineyard and winery and large solar sharing facility will be added.
- Expect this to help achieve "The ways we look to the future," part of World Holdings sustainability, and contribute to sales and profits.
- The ways we look to the future: Maintain an environment that protects nature, conserves resources and enables children to grow up in a sound and healthy manner.



5050 Aiyoshi, Kitaono, Shiojiri, Nagano









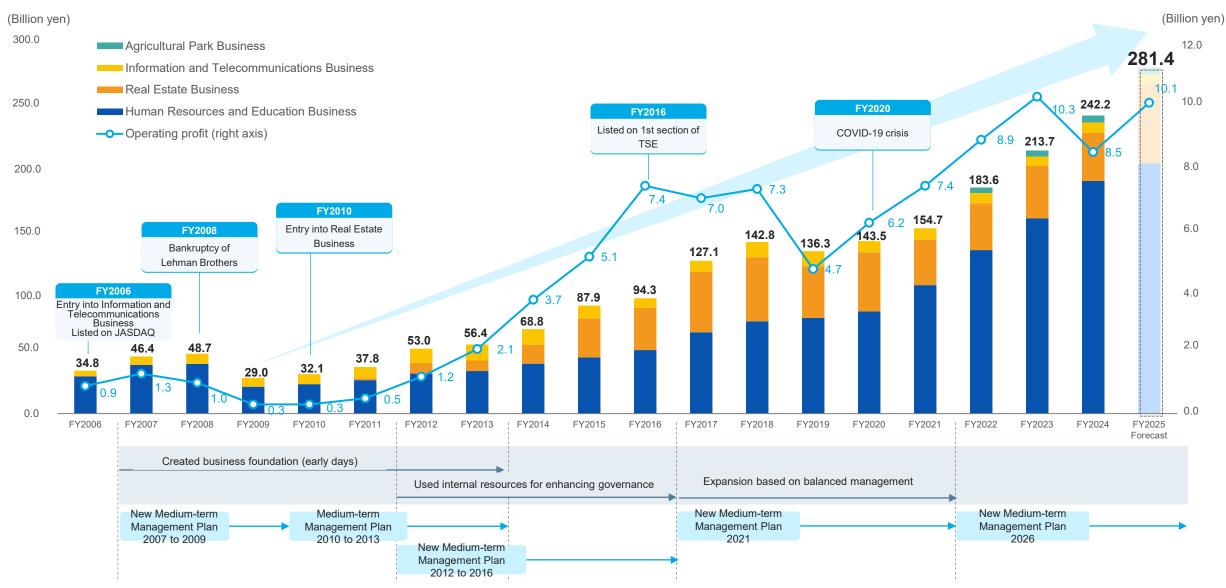






## **Business Performance Trend**





Note: The former segments had been used until FY2021, and the new segments are used for the plan for FY2022.



## Medium-term Management Plan



We have revised our dividend policy to increase the payout ratio from 30% to 35% starting with 2025.

## First half of the plan was building a sound base, second half is using this base for growth

 During the first two years, growth of the education business and expansion of subcontracting/outsourcing to more industries along with M&A and other activities established a sound base for growth.

• During the last three years, this base will be used for the growth of sales and profits.

FY2026 Targets

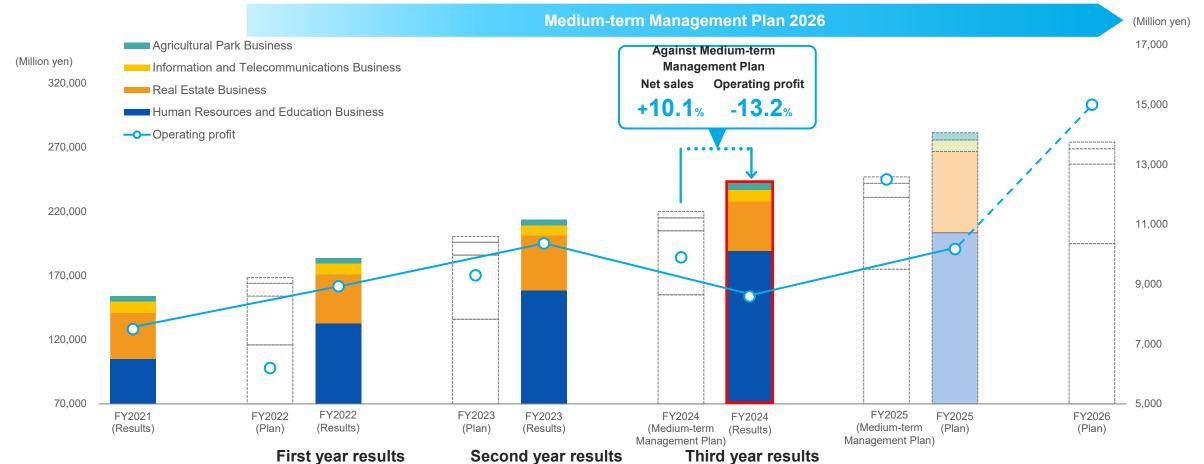
**Operating profit** 

Payout ratio\*

**¥275.0** billion **¥15.0** billion

**Net sales** 

35%



## Inquiries





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