

FY2011 Financial Results



February 21, 2012
World Intec Co., Ltd.
JASDAQ (2429)

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1. Summary of Financial Results for FY2011

World Intec Group : Three Core Businesses

Information technology & telecommunications business



e-support, Inc.

- Call center business



World Online Co., Ltd.

- Corporate business
- OA equipment sales



Network Solution Co., Ltd.

- Softbank shop business
- WILLCOM shop business



Mobile Service Co., Ltd.

- au shop business

Best IT Business Co., Ltd.

- Corporate business



Real estate business

World Residential Co., Ltd.

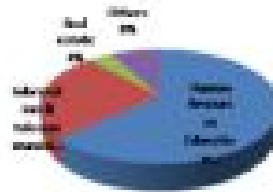
- Condominium business
- Condominium management business
- Contract selling business

Nichimo Real Estate Co, Ltd.

- Contract selling business
- Real estate consulting business

FY12/11

Consolidated sales ¥37,892 million



Human resources education business



World Intec Co., Ltd.

- R&D ······ Dispatch of researchers
- Technology ······ Dispatch of engineers
- Factory ····· Dispatch of manufacturers, Contract work
- CB ······ Dispatch of sales personnel
- Construction ··· Dispatch of construction managing engineers
- Administrative contract ····· Personnel training
- Overseas ······ Parts procurement
- Repair ······ Repair service



台灣英特科人力 WORLD INTEC TAIWAN CO., LTD.

- Overseas ······ Dispatch of manufacturers



Advan Co., Ltd.

- Education business
- PC school operations, educational materials, software sales



GEOGRAPHIC INFORMATION OF KYUSHU, INC.

- Map information sales
- Entrusted system development
- Disabled persons' employment support, education



WORLD INTEC SHANGHAI CO., LTD.



(non-consolidated)

- Comprehensive human resources service
- Education consulting

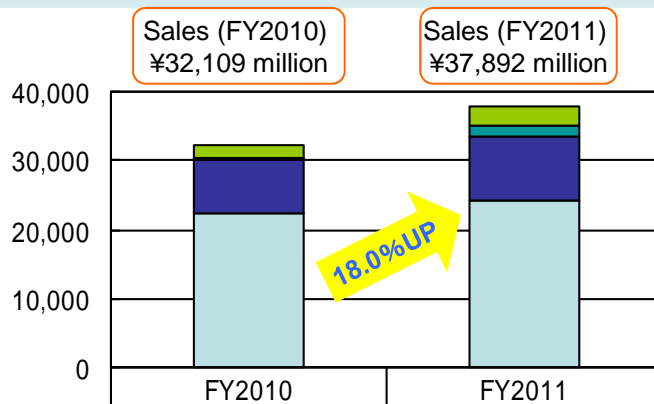


WORLD INTEC

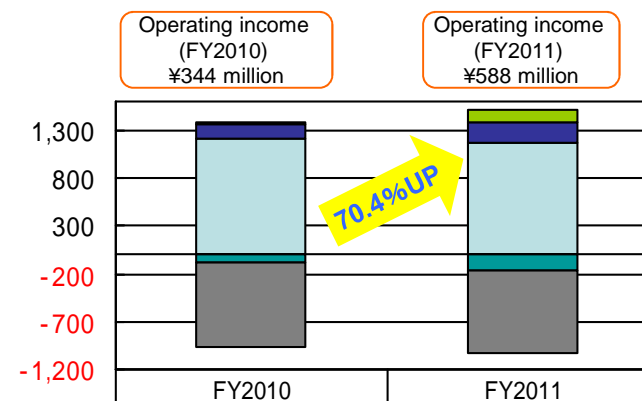
Overview of FY2011 Financial Results: **Increases in Sales and Profits**

- In a harsh macroenvironment such as the Great East Japan Earthquake, electricity shortage and floods in Thailand, the World Intec's business performance recovered strongly due to active operations. The company strengthened its organizational base for growth in the next fiscal year onwards.
 - Consolidated sales; ¥37,892 million (up 18.0% YoY)
 - Consolidated operating income; ¥588 million (up 70.4% YoY)
 - Consolidated ordinary income; ¥678 million (up 39.1% YoY)
 - Consolidated net income; ¥214 million (up 268.1% YoY)

EPS: ¥13.15
(EPS growth rate: 267.2%)
BPS: ¥262.4



Others	1,828	2,994
Real estate	52	1,514
Information technology & telecommunications	8,046	9,176
Human resources	22,180	24,206

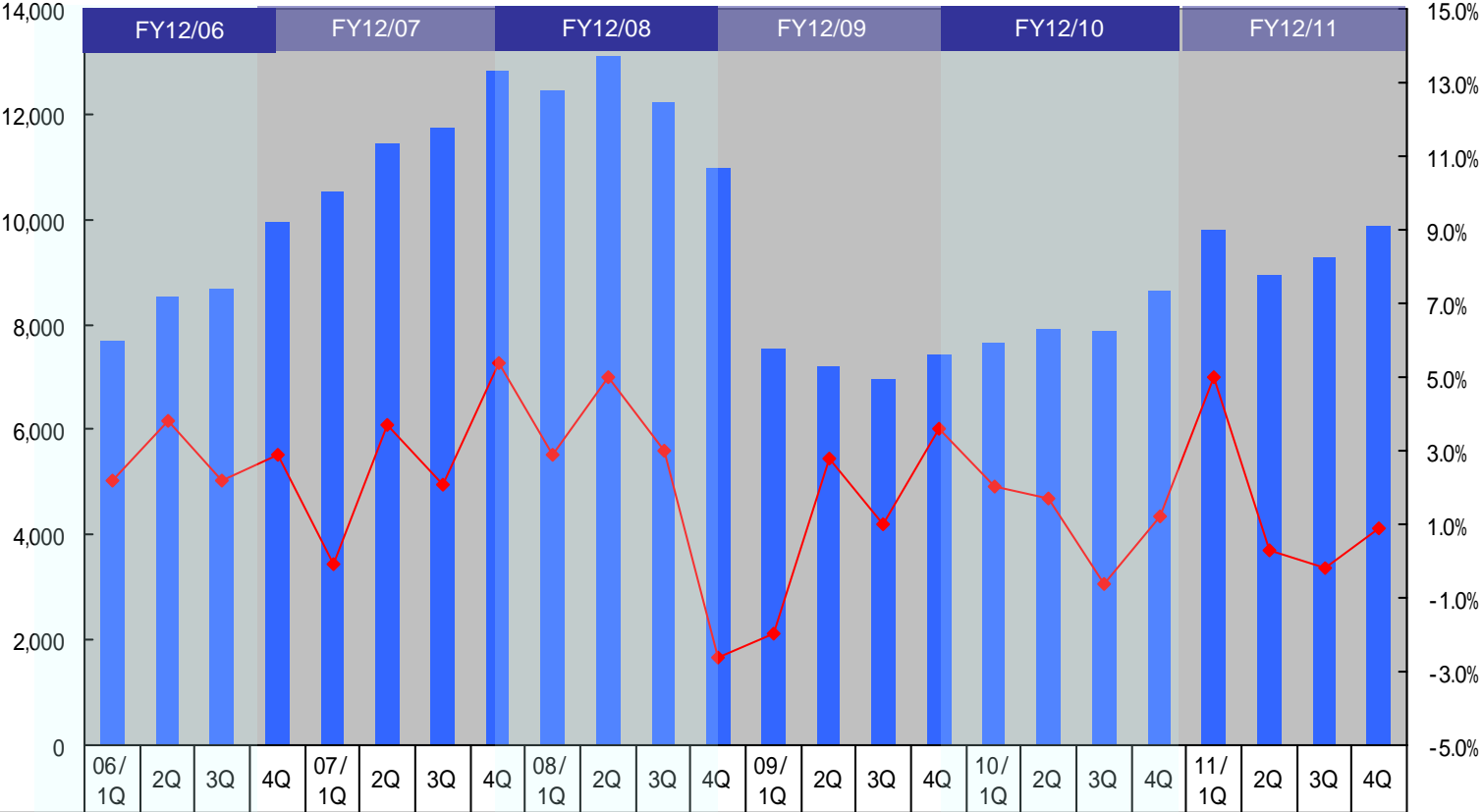


Head office costs	-884	-873
Others	19	129
Real estate	-75	-160
Information technology & telecommunications	165	213
Human resources	1,205	1,165

Consolidated Business Results

- Showed steady recovery from June although the earthquake had an effect until the latter half of 2Q in May. Despite electricity conservation in the summer and floods in Thailand in autumn, a rapid recovery in domestic supply chain and effects of various policies resulted in strong demand for human resources. Information technology & telecommunications business and real estate business also showed strong performance as planned and profit margin showed signs of recovery

(Sales: Million yen) (Operating margin:%)

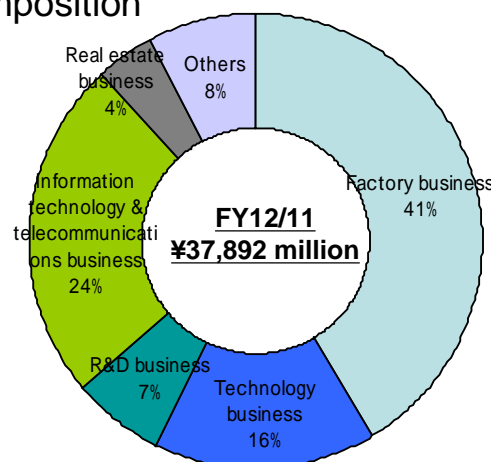
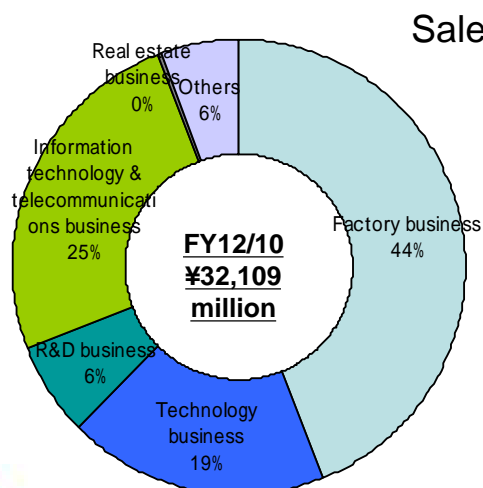


■ Sales	7,700	8,525	8,673	9,950	10,521	11,411	11,721	12,831	12,441	13,101	12,231	10,981	7,533	7,194	6,959	7,406	7,652	7,926	7,886	8,644	9,806	8,920	9,283	9,883
◆ Operating margin	2.2%	3.8%	2.2%	2.9%	-0.1%	3.7%	2.1%	5.4%	2.9%	5.0%	3.0%	-2.6%	-2.0%	2.8%	1.0%	3.6%	2.0%	1.7%	-0.6%	1.2%	5.0%	0.3%	-0.2%	0.9%



FY2011 Income Statement Summary (YoY)

(Consolidated) (Million yen)	FY12/10	FY12/10 revised (in 3Q)	FY12/11 actual	YoY		Vs. revised forecast	
				Change (%)		Change (%)	
Net sales	32,109	37,810	37,892	5,783 (18.0%)		82 (0.2%)	
Operating income	344	510	588	243 (70.4%)		78 (15.2%)	
Operating margin	1.1%	1.3%	1.5%	-		-	
Ordinary income	487	644	678	190 (39.1%)		34 (5.2%)	
Ordinary income margin	1.5%	1.7%	1.7%	-		-	
Net income	58	155	214	155 (268.1%)		59 (38.0%)	
Net income margin	0.2%	0.4%	0.5%	-		-	



	Sales (YoY)	Operating income (YoY)
Factory business	15,722 (+11.2%)	596 (15.3%)
Technology business	5,982 (+0.3%)	327 (11.2%)
R&D business	2,502 (+20.2%)	241 (+83.4%)
Information technology & telecommunications business	9,176 (+14.0%)	213 (+28.8%)
Real estate business	1,514 (FY10 52)	75 (FY10 160)
Other businesses	2,994 (+63.7%)	157 (+728.7%)

FY2011: BS/CF

(Million yen)

(Million yen)

	End of Dec. '10	End of Dec. '11	Change %	Comments
Current assets	11,505	15,407	33.9%	
Cash and deposits	3,162	3,349	5.9%	
Notes and accounts receivable	3,571	3,891	9.0%	
Real estate for sale in process	3,829	7,083	85.0%	Development properties
Others	942	1,084	15.1%	
Fixed assets	1,861	1,719	-7.6%	
Tangible fixed assets	682	663	-2.8%	
Intangible fixed assets	121	141	16.5%	
Investments, other assets	1,057	913	-13.6%	
Total assets	13,367	16,939	26.7%	
Current liabilities	6,445	11,112	72.4%	
Notes and accounts payable	496	553	11.5%	
Short-term debt	2,397	6,168	157.3%	Real estate purchase/construction funds
Accrued expense	2,212	2,560	15.7%	
Accrued income tax	305	253	-17.0%	
Others	1,033	1,578	52.8%	
Fixed liabilities	2,077	1,052	-49.4%	
Long-term debt	1,761	675	-61.7%	Repayment and transfer within one year
Total net assets	4,843	4,961	2.4%	
Shareholders' equity ratio %	31.0%	28.9%	-	
Total liabilities and net assets	13,367	17,126	28.1%	

	FY12/10	FY12/11
Operating cash flow	2,863	2,225
Investing cash flow	288	112
Free cash flow	3,151	2,337
Financing cash flow	2,810	2,534
Cash & cash equivalents at end of year	3,166	3,353

[Operating cash flow]	¥2,225mn
Income before income taxes	¥686mn
Increase in real estate for sale	¥3,206mn
[Investing cash flow]	¥112mn
Acquisition of tangible fixed assets	¥84mn
Acquisition/sale of investment securities	¥50mn
Loan	¥91mn
[Financing cash flow]	¥2,534mn
Increase of short-term debt	¥3,357mn
Decrease of long-term debt	¥672mn
Dividends paid	¥73mn

2. Segment Highlights

FY2011 Business Segment Report (1)

Human resources education business

■ Factory business

Sales up Profit down

- Investments in manufacturing business (cars, environmental energy, etc.) worked out and demand for human resources associated with recovery in orders for machinery increased steadily. Prior investment in contract for work with major companies and prior investment related to recruitment increased resulting in 15.3% decline in profit YoY.

■ Technology business

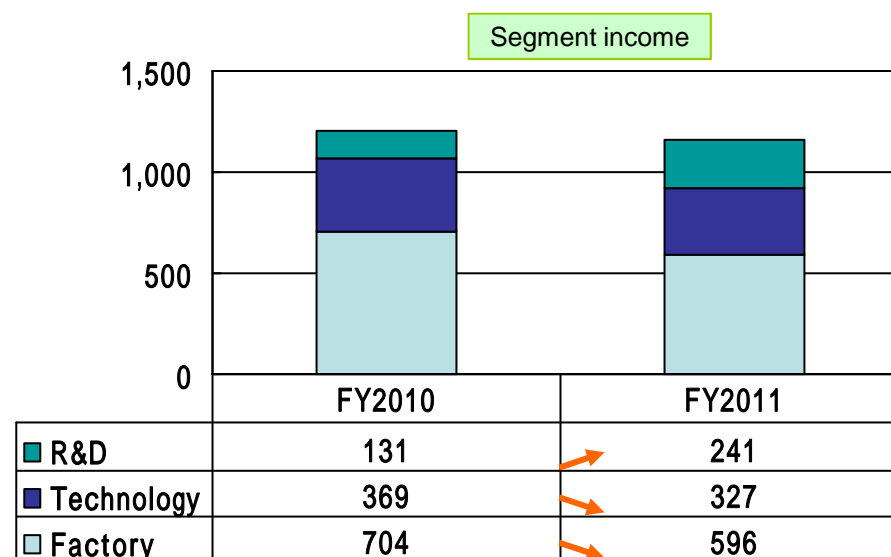
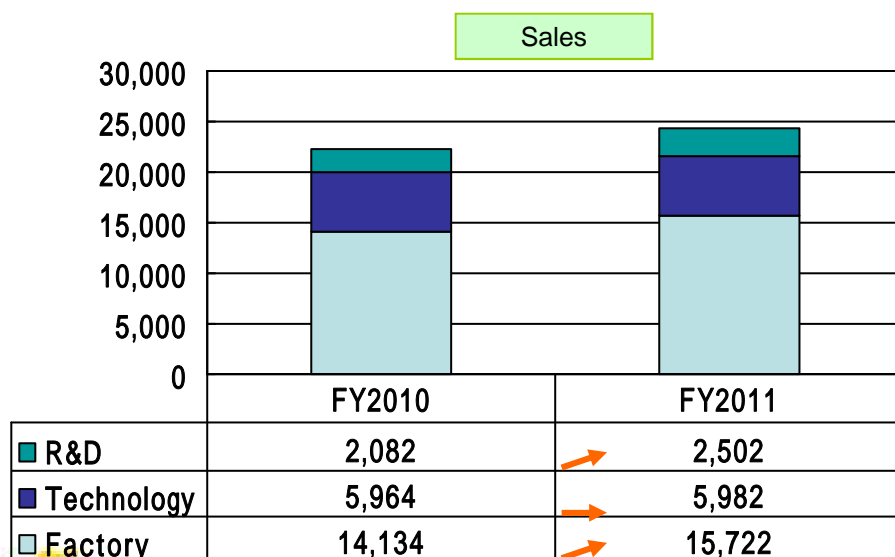
Sales up Profit down

- Sales increased due to strengthening of operations linked with the Factory business and a new consolidated subsidiary in addition to rise in demand for engineers in information and telecommunications and auto-related fields. However, prior investment in a new subsidiary and up-front expenditures including recruiting costs resulted in 11.2% decline YoY (contributes to profit in fiscal 2012)

■ R&D business

Sales up Profit up

- Substantial increases in sales and profit YoY as orders in the field of general worker dispatching increased steadily.



* Head office cost excluded

FY2011 Business Segment Report (2)

Information technology & telecommunications business

Sales up

Profit up

- Raised earnings through restructuring of corporate business and cost-cutting and at the same time, attracted demand for smartphones by making investments in new store openings resulting in increases in sales (up 14.0% YoY) and profit (up 28.8% YoY).

Sales up

Reduced loss

Real estate business

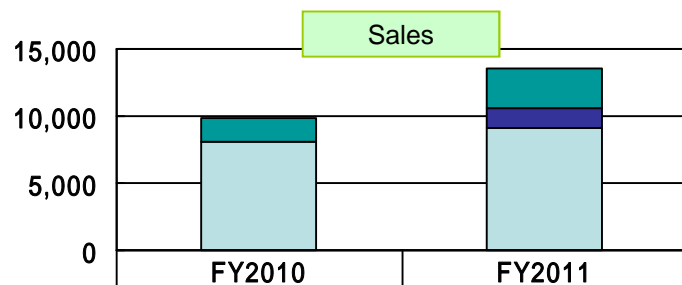
- Demand for condominiums in the Tokyo are remained strong. Sold 3 properties and purchased 4 properties and at the same time began sales of Residential Series “Ohanajaya” and “Kanamachi.” Reduced loss by holding down initial sales promotion cost. Profitability from this fiscal year will contribute to profit.

Sales up

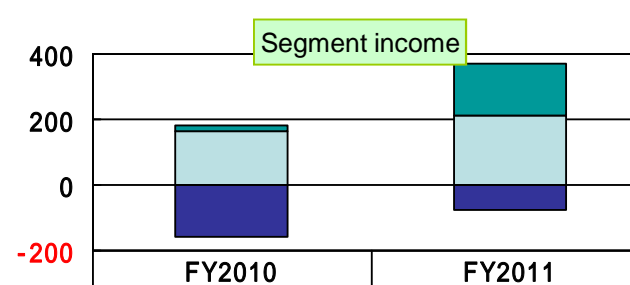
Profit up

Other businesses

- In the Administration contract business, “Gambaro Fukushima! “Kizuna” Zukuri Oen Jigyo” in Kyushu and Fukushima Prefecture made good progress. Sales personnel dispatch services and Geographic Information of Kyushu’s geographic information system and education and employment support for disabled people and Advan’s PC software operations and user education went well. As a result, the company marked drastic increases in sales (up 63.7% YoY) and profit (up 728.7% YoY) in other businesses as a whole.



	FY2010	FY2011
Others	1,828	2,994
Real estate	52	1,416
Information technology & telecommunication	8,046	9,176



	FY2010	FY2011
Others	19	157
Real estate	-160	-75
Information technology & telecommunication	165	213

* Head office cost excluded

Business Summary by Segment

(Million yen)		FY12/10	FY12/11	YoY		
				Change	Pct. change	
Human resources education business	Factory business	Net sales	14,134	15,722	1,587	11.2%
		Segment income	704	596	108	15.3%
		Profit margin	4.9%	3.7%	-	-
	Technology business	Net sales	5,964	5,982	18	0.3%
		Segment income	369	327	41	11.2%
		Profit margin	6.1%	5.4%	-	-
	R&D business	Net sales	2,082	2,502	420	20.2%
		Segment income	131	241	109	83.4%
		Profit margin	6.3%	9.6%	-	-
Information technology & telecommunications business	Net sales	8,046	9,176	1,129	14.0%	
	Segment income	165	213	47	28.8%	
	Profit margin	2.0%	2.3%	-	-	
Real estate business	Net sales	52	1,514	1,462	2,799.7%	
	Segment income	-160	-75	85	-	
	Profit margin	--307.8%	-4.9%	-	-	
Other businesses (FY12/10=various services)	Net sales	1,828	2,994	1,165	63.7%	
	Segment income	19	157	138	728.7%	
	Profit margin	1.0%	5.2%	-	-	
Total	Net sales	32,109	37,892	5,783	18.0%	
	Elimination or corporate	-884	-873	11	-	
	Operating income	344	588	243	70.4%	
	Operating margin	1.0%	1.5%	-	-	

3. FY2012 Plan

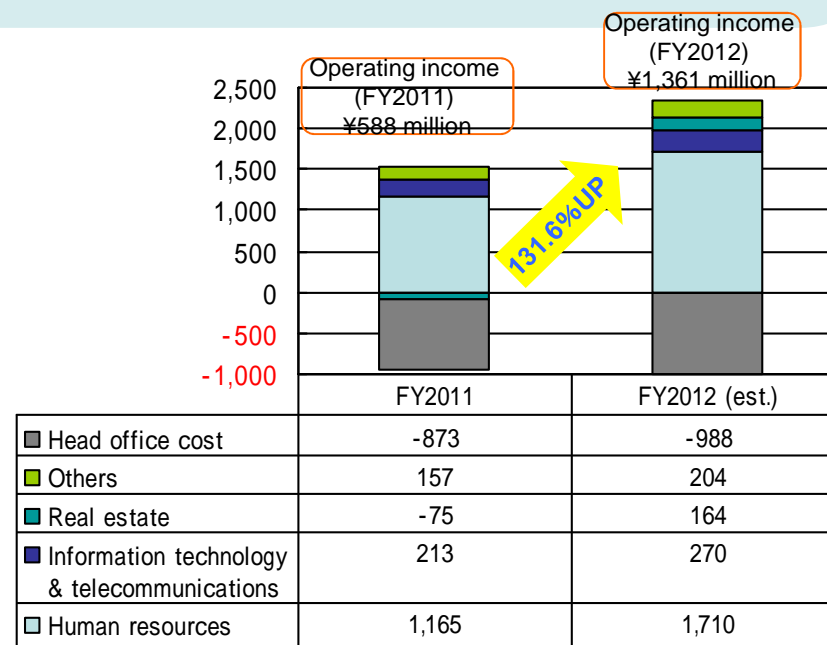
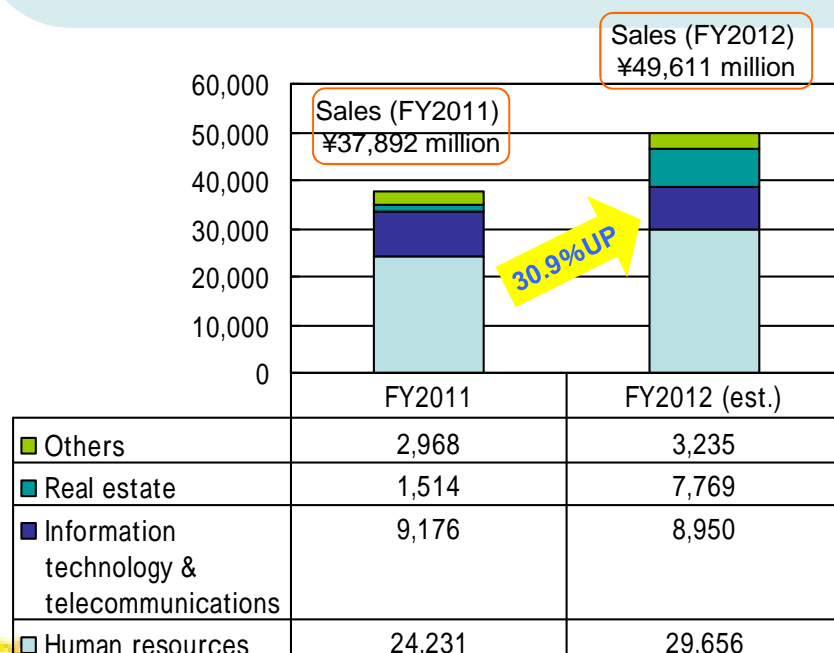
FY2012 Group Management Target

World Intec Group aims for sales of ¥50 billion!!

- Consolidated sales; ¥49.6 billion (up 30.9% YoY)
- Consolidated operating income; ¥1.36 billion (up 131.6% YoY)
 - Human resources education business: Sales ¥29.7 billion (up 22.4% YoY)
 - Information technology & telecommunications business: Sales ¥8.9 billion (down 2.5% YoY)
 - Real estate business: Sales ¥7.7 billion (up 413% YoY)

EPS : ¥39.58

(EPS growth rate: 201.0%)



Summary of FY2012 Plan (1) Human Resources Education Business

Human resources education business

■ Factory business **Up 28.0%** (YoY sales)

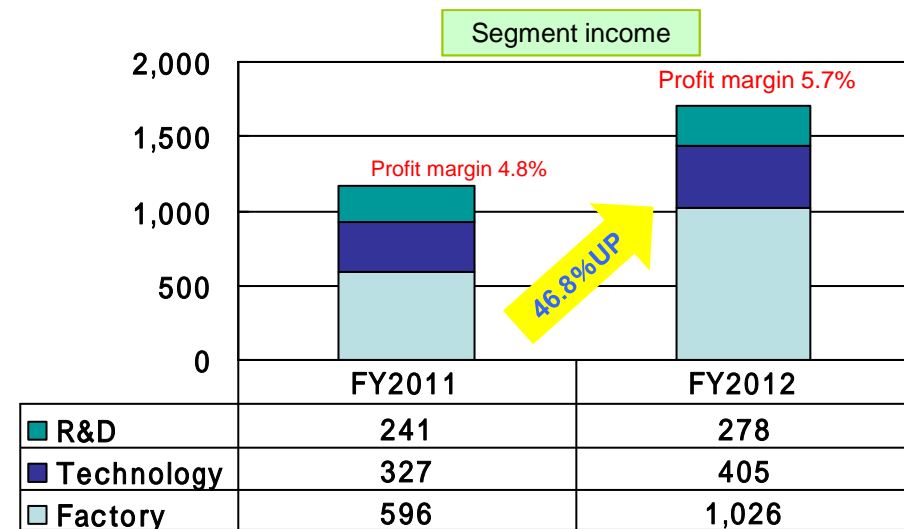
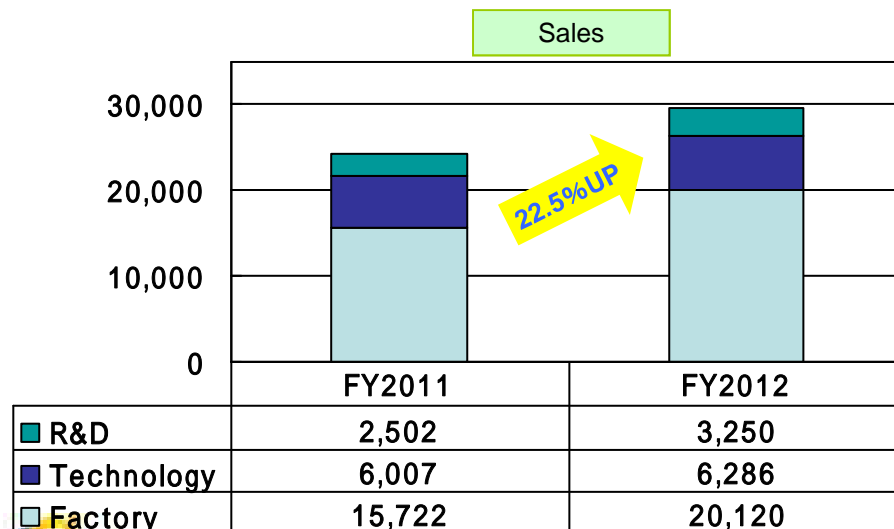
- Expand market share using credence and compliance structure. Profitable investment in contract for work.
- Use World Intec's knowhow at logistics centers for direct marketing and e-commerce which are growing areas. Obtain large orders.

■ Technology business **Up 4.6%** (YoY sales)

- Increase sales by strengthening operations linked with the Factory business. Also strengthen SI Department developing software.

■ R&D business **Up 29.9%** (YoY sales)

- Continue to aim for drastic increases in sales and profit as in FY12/11 by strengthening CRO (Clinical Research Outsourcing) and general worker dispatching



* Head office cost excluded

Summary of FY2012 Plan (2)

Information Technology & Telecommunications/Real Estate/Others

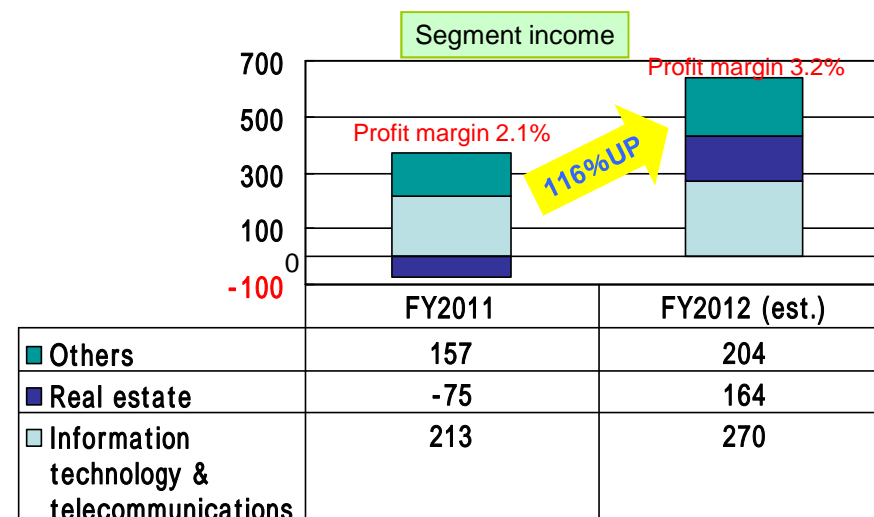
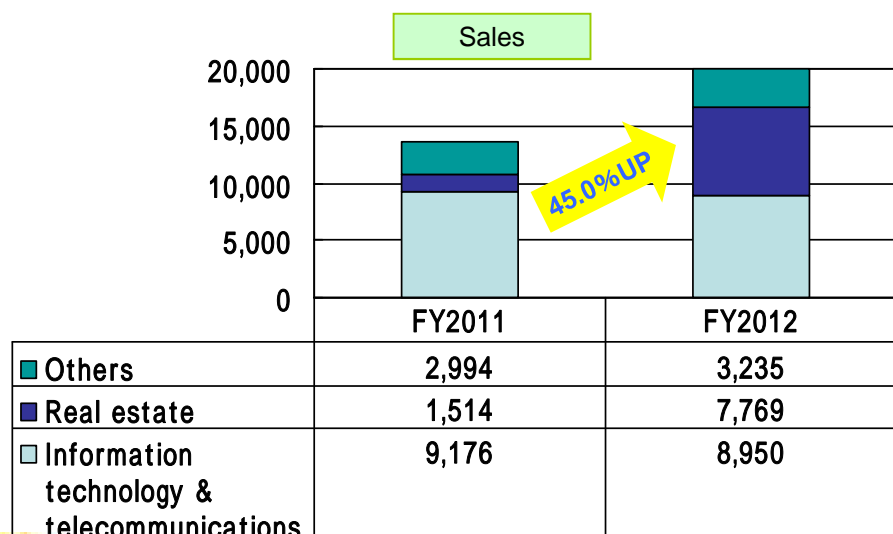
- Information technology & telecommunications business **Down 2.5% (YoY sales)**
 - Demand for smartphones will continue to expand but remains almost the same as in the previous fiscal year assuming the backlash of iPhones in the previous fiscal year.

- Real estate business **Up 440% (YoY sales)**

Followed by the delivery of Residential Series “Ohanajaya” and “Kanamachi,” plans sales of “Nakanobu” and “Monzennakacho.”
Becoming Suncity sponsor (scheduled) may incur purchase cost in advance but will turn profitable contributing to operating income.

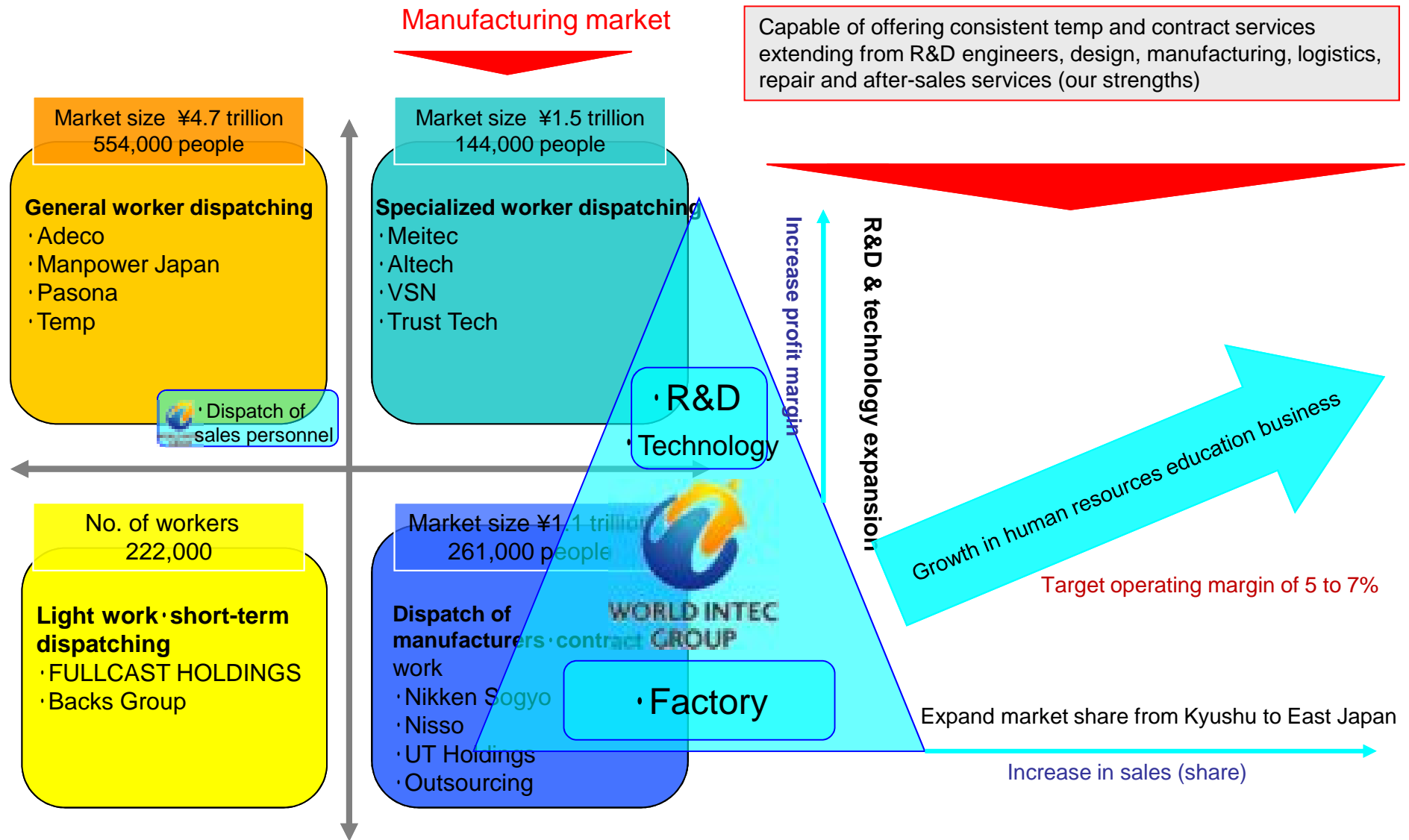
- Other businesses **Up 8% (YoY sales)**

The Administration contract business will carry on with the “Gambaro Fukushima! “Kizuna” Zukuri Oen Jigyo” in Fukushima Prefecture. Operations of other geographic information system, Geographic Information of Kyushu’s geographic information system and Advan will also be expanded.



* Head office cost excluded

Human Resources Education Business: Industry Map, Market Size and World Intec's Position



Market sizes and the number of workers are based on materials announced by The Ministry of Health, Labor and Welfare in Jan. 2012



Human Resources Education Business: Factory Business

FY2012 plan: Sales ¥20,112 million
Operating income ¥1,026 million (5.1%)

+ 28% YoY

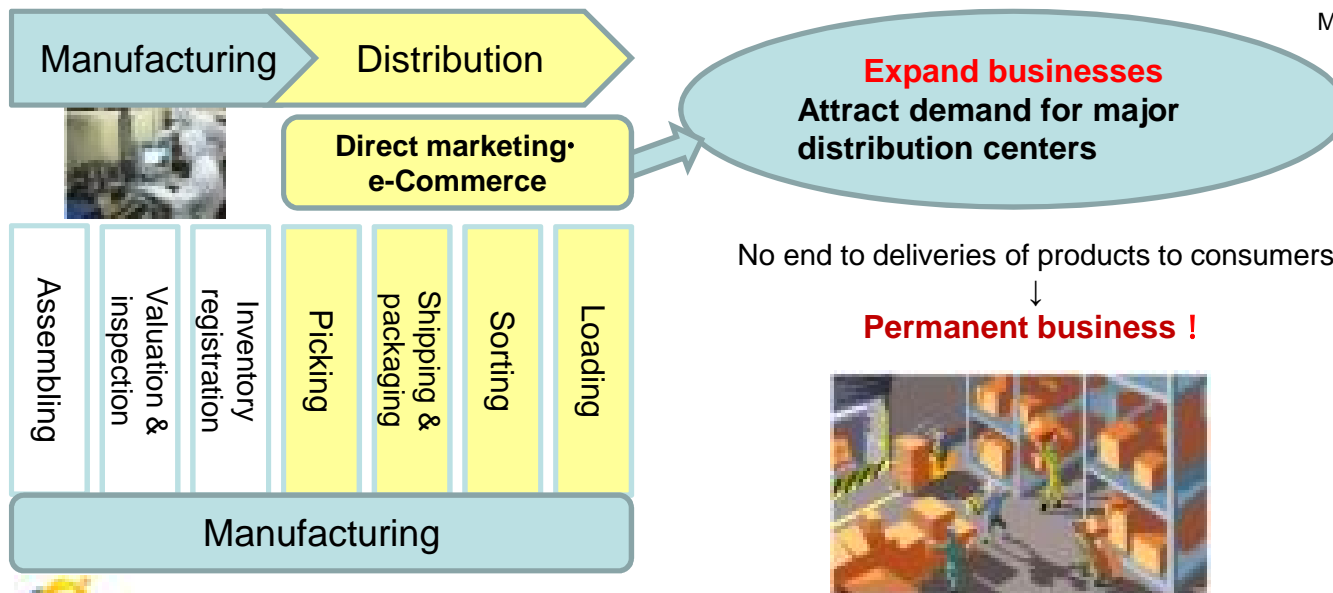
+ 72% YoY

Strengths

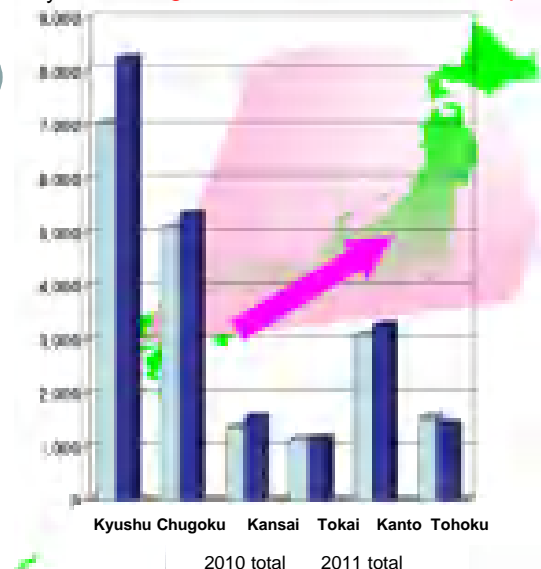
Financial strength	• Sound financial base capable of making prior investment
Compliance capability	• Trusted by regulatory agency with certified contract standards
Recruiting skills	• Nationwide recruitment network
Human resources development capability	• Training by professional staff experiences in production activities
Customer base	• Reduce the risk of environmental changes in transactions with companies from different industries

A following wind

- Proposed amendment on Dispatch Law with deleted ban on dispatching temps to manufacturing firms
- Reduced competitors



Million yen **Rising market share in Eastern Japan**



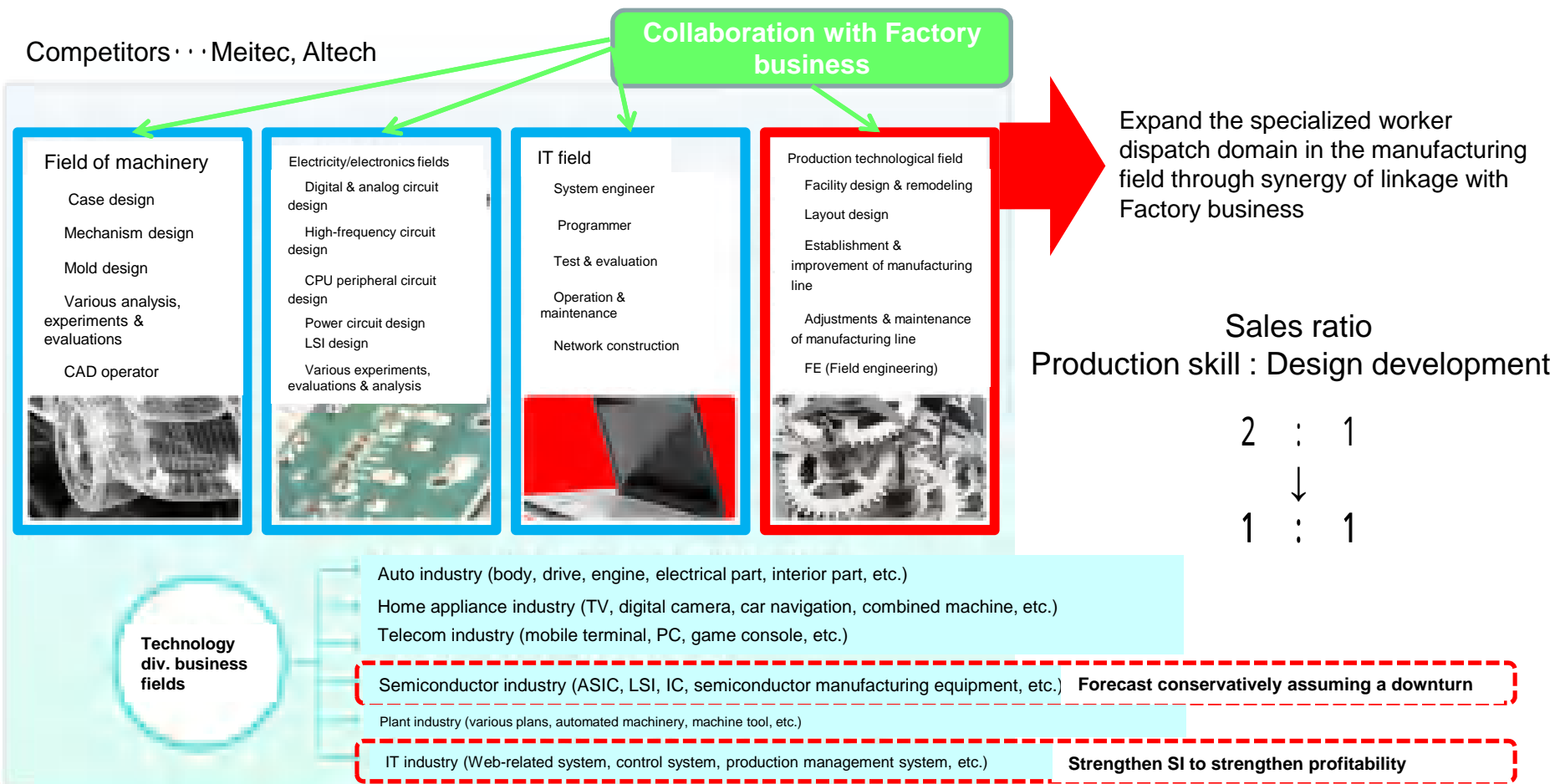
Human Resources Education Business: Technology Business

FY2012 plan: Sales ¥6,286 million
 Operating income ¥405 million (6.5%)

+ 5.1% YoY

+ 23.8% YoY

Strengthen recruitment of senior engineers with high technical skills!!



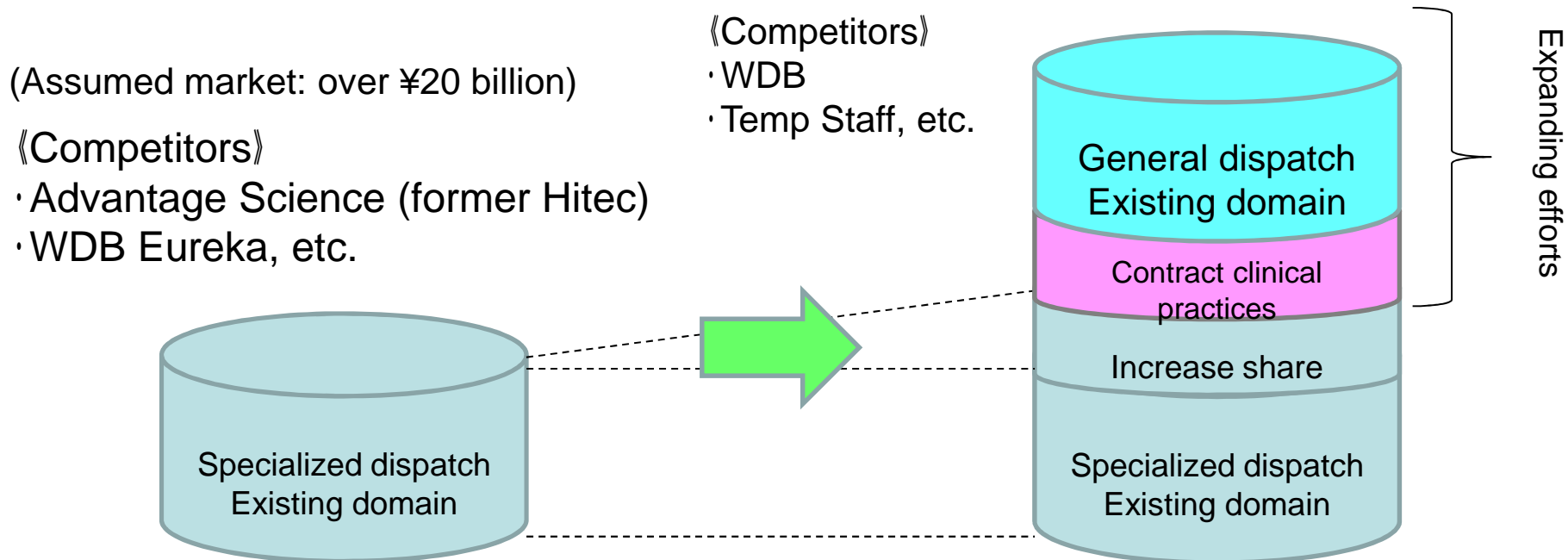
Human Resources Education Business: R&D Business

FY2012 plan: Sales ¥3,250 million
 Operating income ¥278 million (8.6%)

+ 29.9% YoY

+ 15.4% YoY

- We have a strong base and enough strengths in the existing specialized dispatch domain
Expand general worker dispatch domain even more
 (Assumed market: over ¥40 billion)

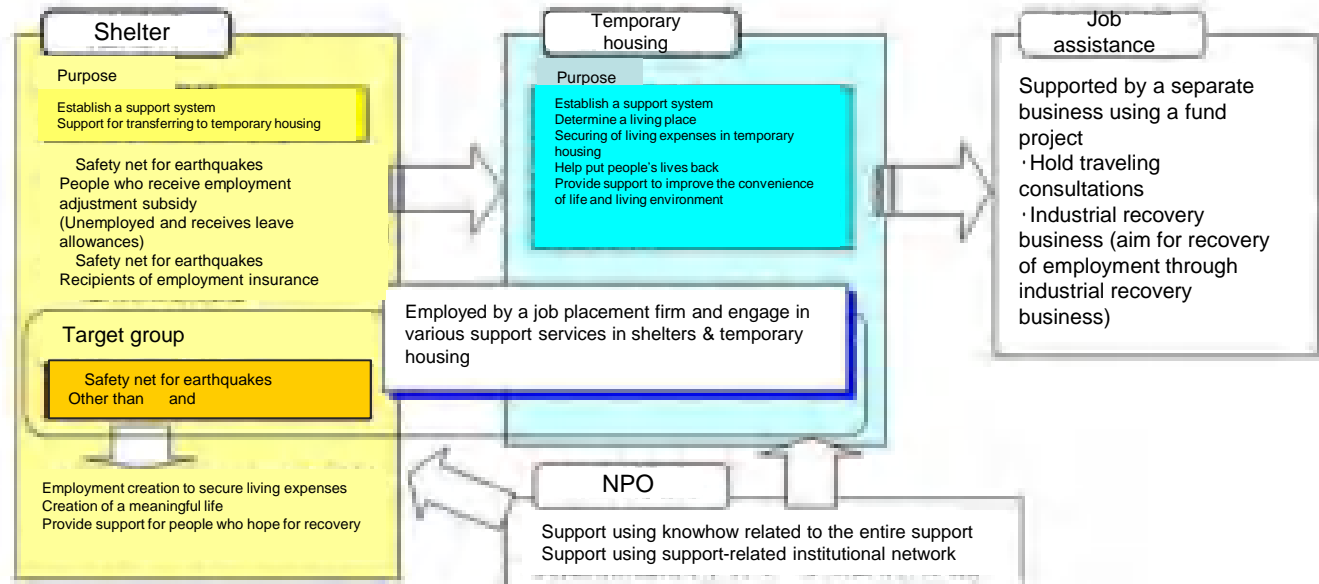


- Enter a new domain with equal skills in general dispatching
Strengthen recruitment with a view to transfer to specialized temporary staffs (expansion of recruitment)

Human Resources Education Business: Administrative Contract Business

Classified as "Other businesses" in the disclosure segment

Fukushima Prefecture "Gambaro Fukushima! "Kizuna" Zukuri Oen Jigyo"



Major businesses of people employed for the "Kizuna" Zukuri Oen Jigyo (E.g.)

Aid delivery at shelters
Preparation of food, serving, cleaning up
Provision of livelihood support to vulnerable people (assisting outpatients, offering shopping services)

Confirmation of safety of residents
Transmission of municipal information & collaboration · coordination with municipalities
Community space caretaker
Provision of livelihood support to vulnerable people

Name of region	Planned no. of employees	No. of requests for assistance	Job opening			No. of recruits			Progress rate (%)
			Requests for assistance	World Intec	Total	Requests for assistance	World Intec	Total	
Fukushima Pref.	400	119	772	14	786	601	14	615	154%
Soma	250	40	494	4	498	505	4	509	204%
Iwaki	350	108	669	6	675	494	6	500	143%
Total of 3 regions	1,000	267	1,935	24	1,959	1,600	24	1,624	162%

The deadline for the administration budget is at the end of Mar.

Posted sales of about ¥515 million between Jun. and Dec. last year

Plans sales of about ¥380 million between Jan. and Mar. this year
Also, now working to continue to obtain the budget for the next fiscal year

Human Resources Education Business: Education Business & Other: Employment Promotion Businesses for Disabled People

< Education Business >



Your partner to move up
Advan school

In cooperation with Best Denki and Bic Camera, we opened schools in stores
11 schools in Kita-Kyushu, Fukuoka, Saga, Kumamoto, Hiroshima and Yamaguchi
We arrange 32 fund training courses (job-seeker support system) at 18 schools

School operations



Can learn PC usage technique in a wide range from beginner's to specialized courses

Software sales



Signed a platinum partnership agreement with Adobe. Can sell at a special rate for students and also offers online together with educational materials

Web production



Available in a wide range extending from the preparation of company web pages to SEO measures

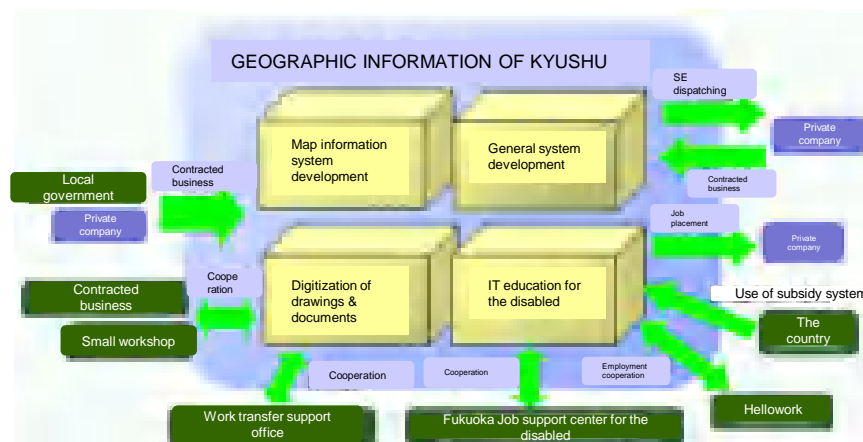
< Employment Promotion Businesses for Disabled People >



We will aim to be a company that can contribute to the "symbiotic society" between the earth and human, society and human and humans
GEOGRAPHIC INFORMATION OF KYUSHU, INC.

It is an operating company using a third-sector method in cooperation with the government and private sector which realized an office as a future model where disabled people can work without being worried about handicaps

- Map information system development
- General system development
- Digitization of drawings & documents
- IT education for the disabled



Information Technology & Telecommunications Business



e-support, Inc. (Call center business) Mobile Service Co., Ltd. (KDDI product sales business) Best IT Business Co., Ltd. (Corporate business) World Online Co., Ltd. (Corporate business) Network Solution Co., Ltd. (Softbank, willcom, e-mobile)

Businesses	Corporate business	Call center business	Shop business <i>Kyushu's No.1</i>	Agency business		
Descriptions	Mobile phone sales for corporations Fixed-line service sales for corporations Integrated product sales for corporations (copier, others)	Communication line Telemarketing	Business outsourcing	Development of mobile phone products for individuals by directly operated stores	Mobile phone agency	Agency for corporate products
Clients	SHARP (copier) Softbank Telecom (line) Softbank mobile (mobile phone) Best Denki	NTT West & East HIBIT (ISP) KDDI, others	KDDI (au) Softbank mobile WILLCOM E-mobile	Sales company selling company's products in general (a dozen companies)		



Information Technology & Telecommunications Business

FY2012 plan: Sales ¥8,950 million
 Operating income ¥270 million (3.0%)

2.5% YoY
 + 26.7% YoY



Real estate business Profit margin of 10%-15%

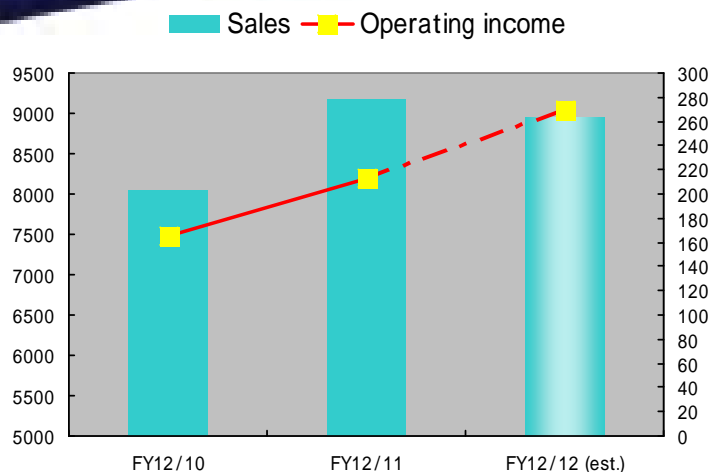
High-profit margin but a sellout model

Human resources education business Profit margin of 5%-7%

Contract period short; a maximum of 3 years

Information technology & telecommunications business Profit margin of 3%-5%

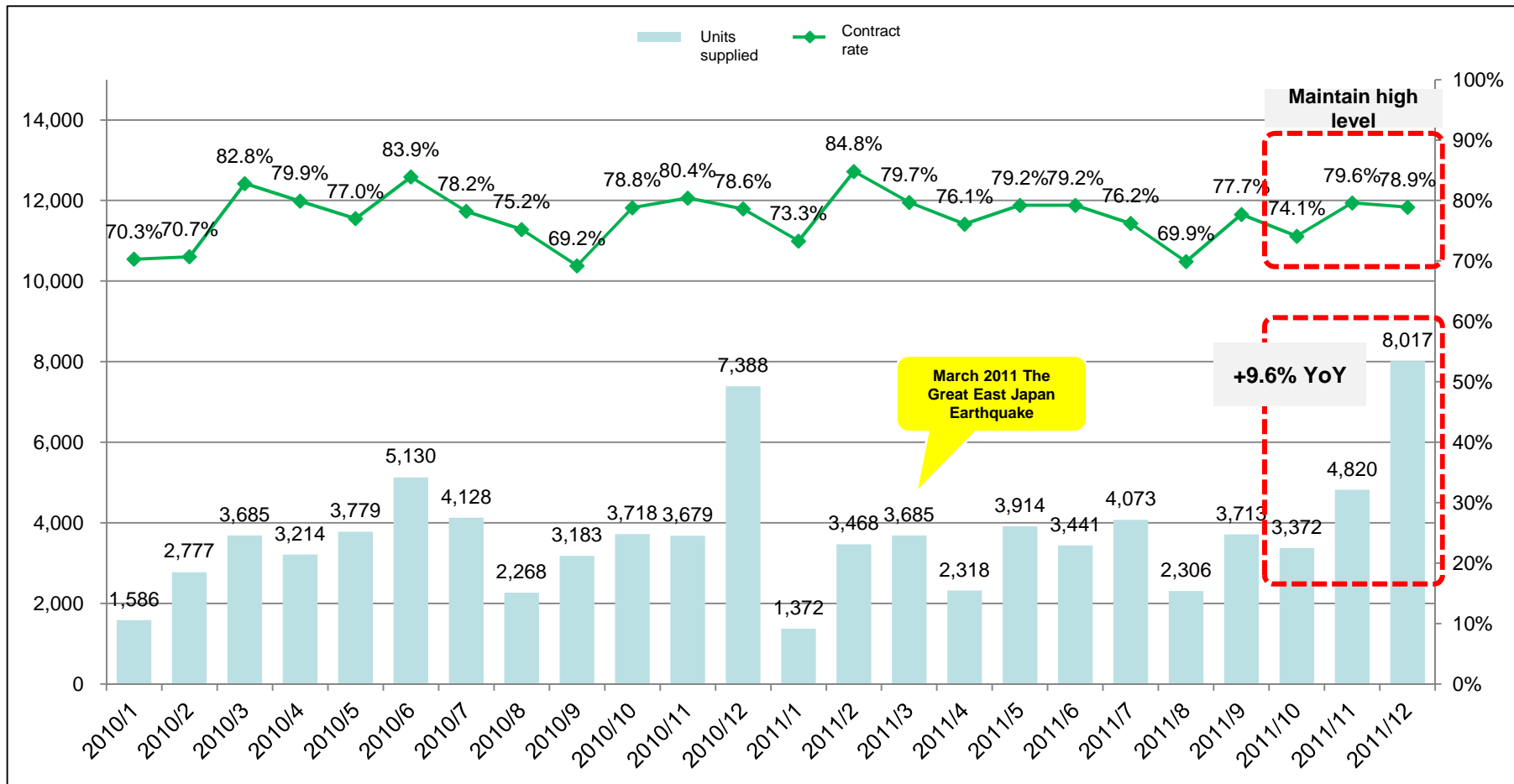
Strength
 Profit margin is not high but makes a steady income for 5 years!
 Monthly accumulation contributes to profit



Sales were higher-than-expected when iPhone went on sale in the previous fiscal year but the company forecasts sales conservatively assuming the backlash in this fiscal year.

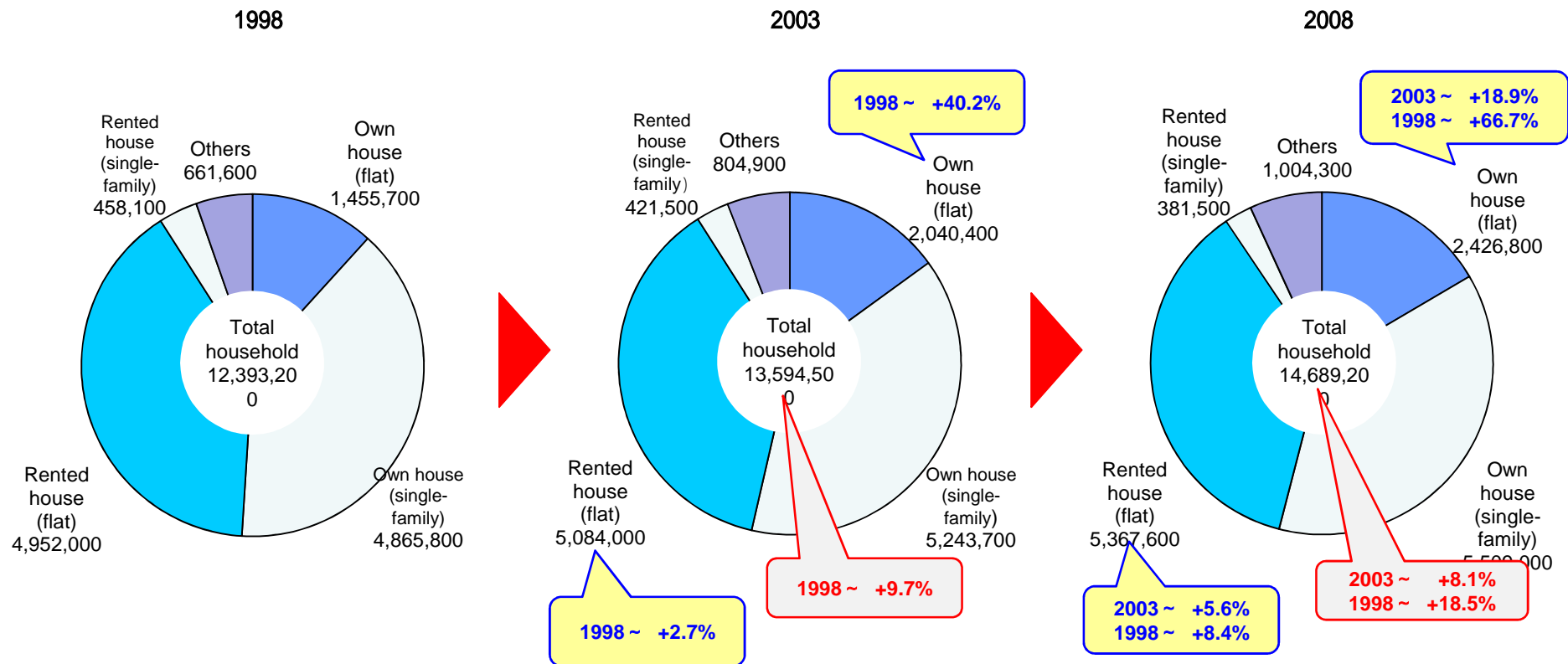
Real Estate Business: Macroenvironment ~ Condominium Market in Tokyo Area in 2010 Onwards ~

- The number of units supplied in 2011 was 44,499 units. The supply remained almost the same as last year (44,535 units) despite being affected by the Great East Japan Earthquake.
- Between October and December 2011, supplied 16,209 units, 9.6% higher than last year and the contract rate was high marking between 74.1% and 76.9%.
- The average price in 2011 was ¥45.78 million (down 2.9% YoY).



Real Estate Business: Macroenvironment ~ Number of Households by Residence in the Tokyo Area ~

- In 10 years from 1998 to 2008, total number of households in the Tokyo area increased by about 2.3 million (18.5%).
- Owned flat increased 66.7% in 10 years. This shows that demand for houses in the Tokyo area is concentrated in condominiums.
- Rented flat increased 8.4% in 10 years. Potential demand for condominiums is also increasing steadily.



Data: Housing and Land Survey

*Targets Tokyo, Kanagawa, Saitama and Chiba

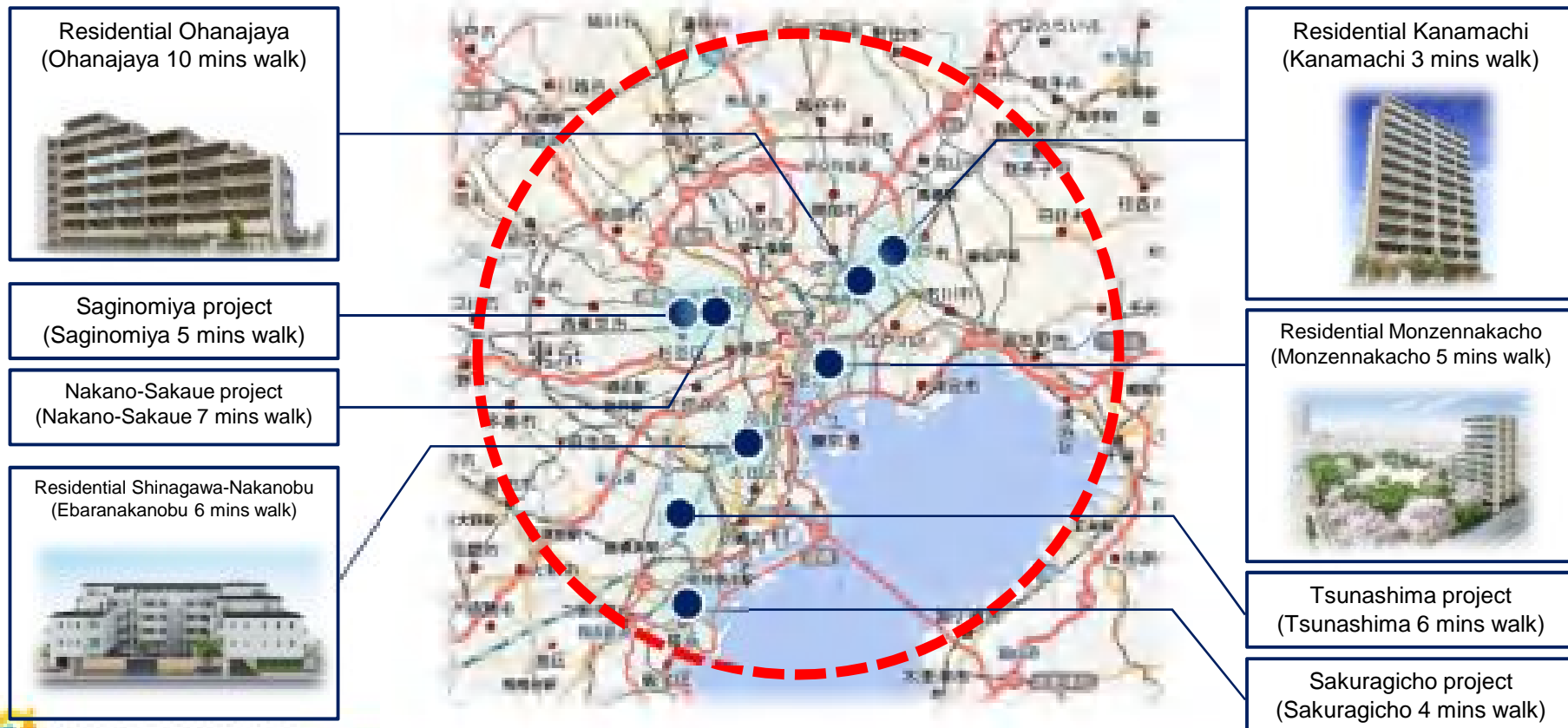
Real Estate Business: Residential Series

Fiscal 2012 completion and posting of sales: 4 buildings/177 units

- Residential Shinagawa-Nakanobu: Shinagawa-ku, Tokyo 42 units Feb. 2012 completion Scheduled to begin sales in Mar. 2012
- Residential Ohanajaya: Katsushika-ku, Tokyo 67 units To be completed in Mar. 2012 Began sales in Oct. 2011
- Residential Monzennakacho: Koto-ku, Tokyo 24 units To be completed in May 2012 Began sales in Nov. 2011
- Residential Kanamachi: Katsushika-ku, Tokyo 44 units To be completed in Sept. 2012

Sites acquired: 4 projects: 276 units

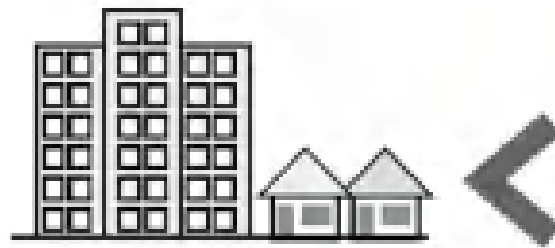
- Saginomiya project: Nakano-ku, Tokyo 40 units
- Nakano-Sakaue project: Nakano-ku, Tokyo 60 units
- Tsunashima project: Kohoku-ku, Yokohama 46 units
- Sakuragicho project: Naka-ku, Yokohama 130 units



Real Estate Business: Realization of Corporate Philosophy

~ For safety ~

Retained horizontal strength of 1.0 times” in ordinary houses
Residential series has a “retained horizontal strength of 1.1 times” which is stronger



Ordinary houses

Retained horizontal strength 1.0 times



Residential series

1.1 times retained horizontal strength resistant to earthquake

* Just in case

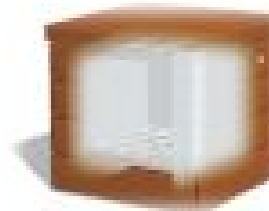
- Secure drinking water...In all projects, make sure to set up fire prevention water tanks (Ohanajaya & Kanamachi) or disaster prevention well (Shinagawa-Nakanobu & Monzennakacho) to purify water using emergency water refining equipment.
- Emergency supplies...Always have emergency supplies for all projects. Add facilities according to the features of properties.



Water refining equipment



Disaster prevention supply



Kamado stool (Ohanajaya)



Manhole toilet (Ohanajaya)

Real Estate Business: Realization of Corporate Philosophy

~ Integration with regional communities ~



Residential Monzennakacho “Harmony between environment and community”

In stead of thinking it as a condominium alone, World Intec will link the nature of the adjacent Botancho Park with the greenery of the building and link the people gathering in the park with the community of the condominium.



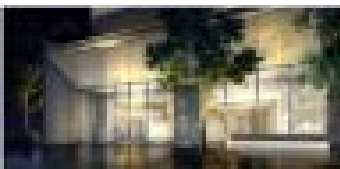
Residential Shinagawa-Nakanobu “Form a community at a pocket park”

Create a sidewalk by recessing the building.
Locate a pocket park with greenery around a symbol tree in agreement with the surroundings to make it a regional community for the residents.



Residential Ohanajaya “Cherry blossom square using existing trees”

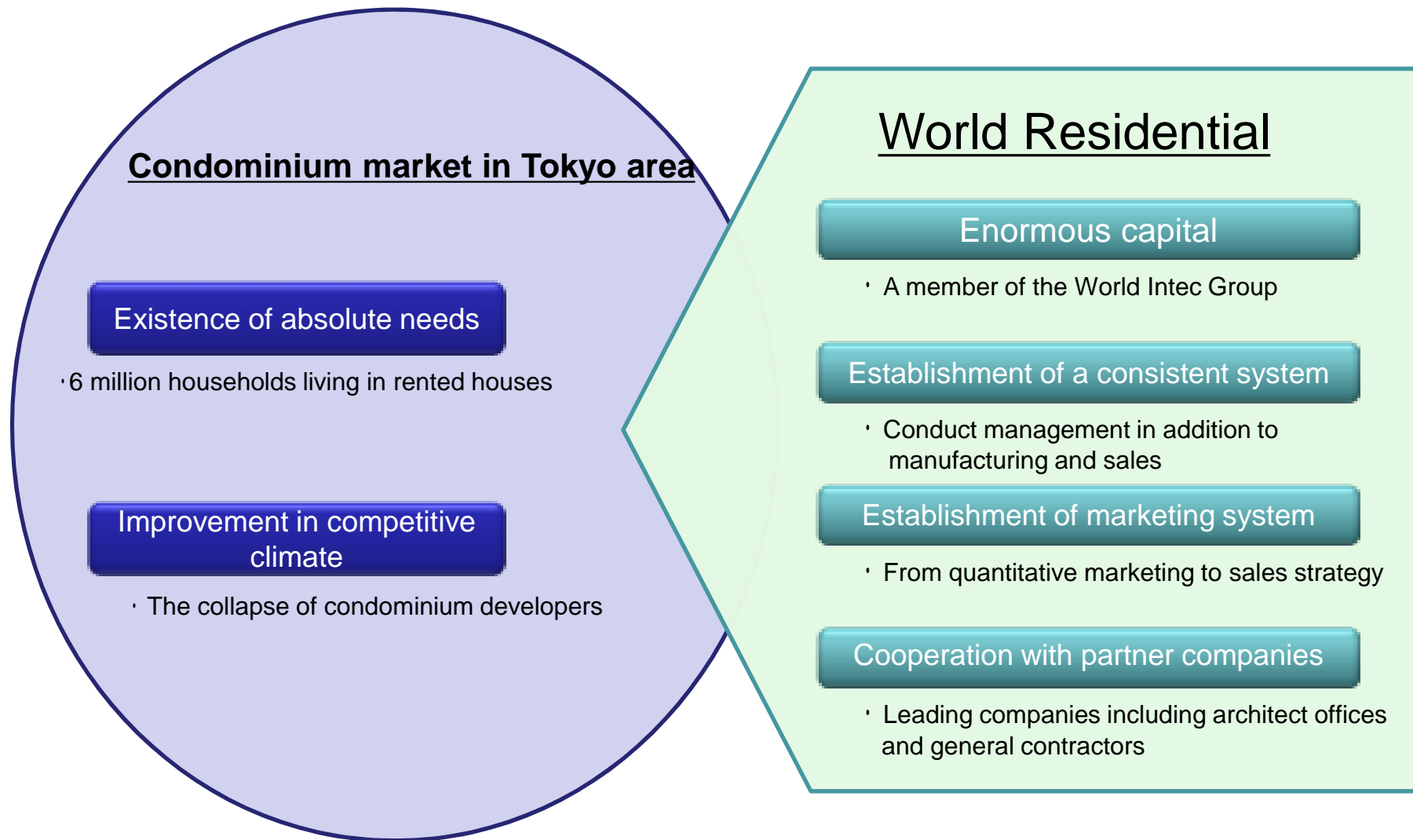
“A cherry blossom square” leaving the existing cherry blossom on the premise as it is to hold one’s memory of the area in one’s heart. World Intec will make it a community space where people can get together. “Kamado stool” will be located for disasters. It will also be a food distribution point at the time of disaster.



Residential Kanamachi “Entrance for developing a community

About 3.6 meters high. Secure a vast space at the entrance hall where the sunshine comes in through a large glass window for the residents to be able to get together easily.
Benches will be placed next to the symbol tree to make it a place for the residents to be able to communicate with people in the community.

Real Estate Business Our Strengths



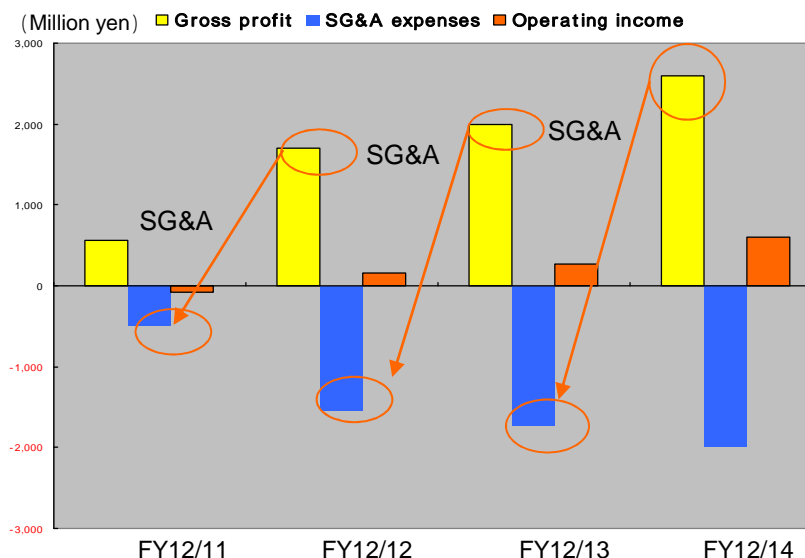
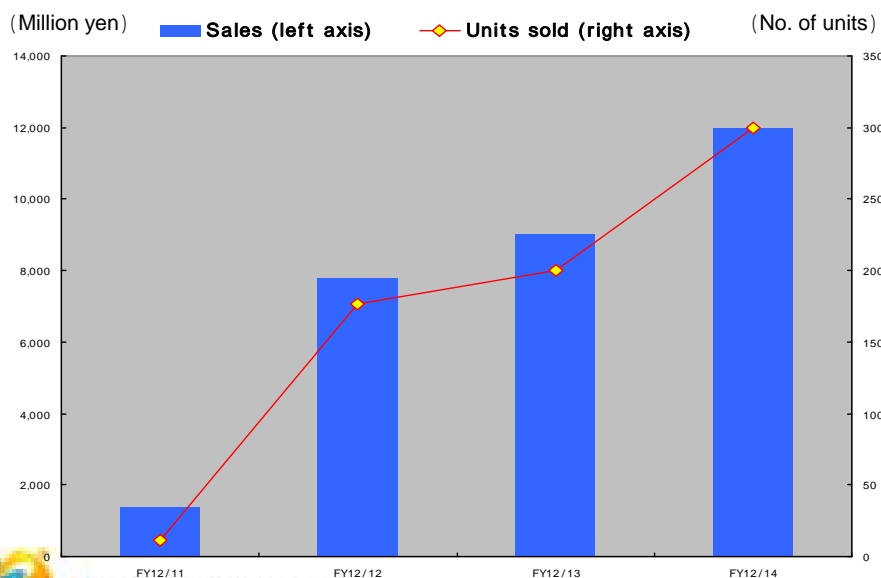
Real Estate Business; Earnings Plan

FY2012 plan: Sales ¥7,769 million
Operating income ¥165 million (2.1%)

+ 412.9% YoY

Loss of ¥75 million in FY11

- Establish a system to supply 500 units of condominiums at ¥20 billion in December 2016
(the company has 1% share in Tokyo)
- Post sales promotion expenses based on the conservative accounting policy
 - Because of posting sales promotion expenses for condominiums to be delivered in the next fiscal year ahead of schedule, profit margin can be controlled up to FY12/16 but after posting ¥20 billion, steadily post an operating margin of more than 10%



Real Estate Business; Topics

- About January 30, 2012 press release titled “Signing of Memorandum of Understanding for Sponsorship of Suncity’s Business Revitalization”

*(Now under negotiation to enter into a formal contract and there is a possibility of termination by consent)

Suncity is a Sendai-based developer (developed and sold over 145 condominiums (7,500 units) in the past in 6 prefectures in Tohoku as well as in Kitakanto and Tokyo area)

Relocate part of the employees and properties to a new company and World Intec will provide support and revitalize

- Establish a foundation in the Tohoku region
(establishment of a medium-and-long term foundation due to reconstruction demand)
- Spread the group’s brand in the Tohoku region

4. FY2012 Business Forecasts

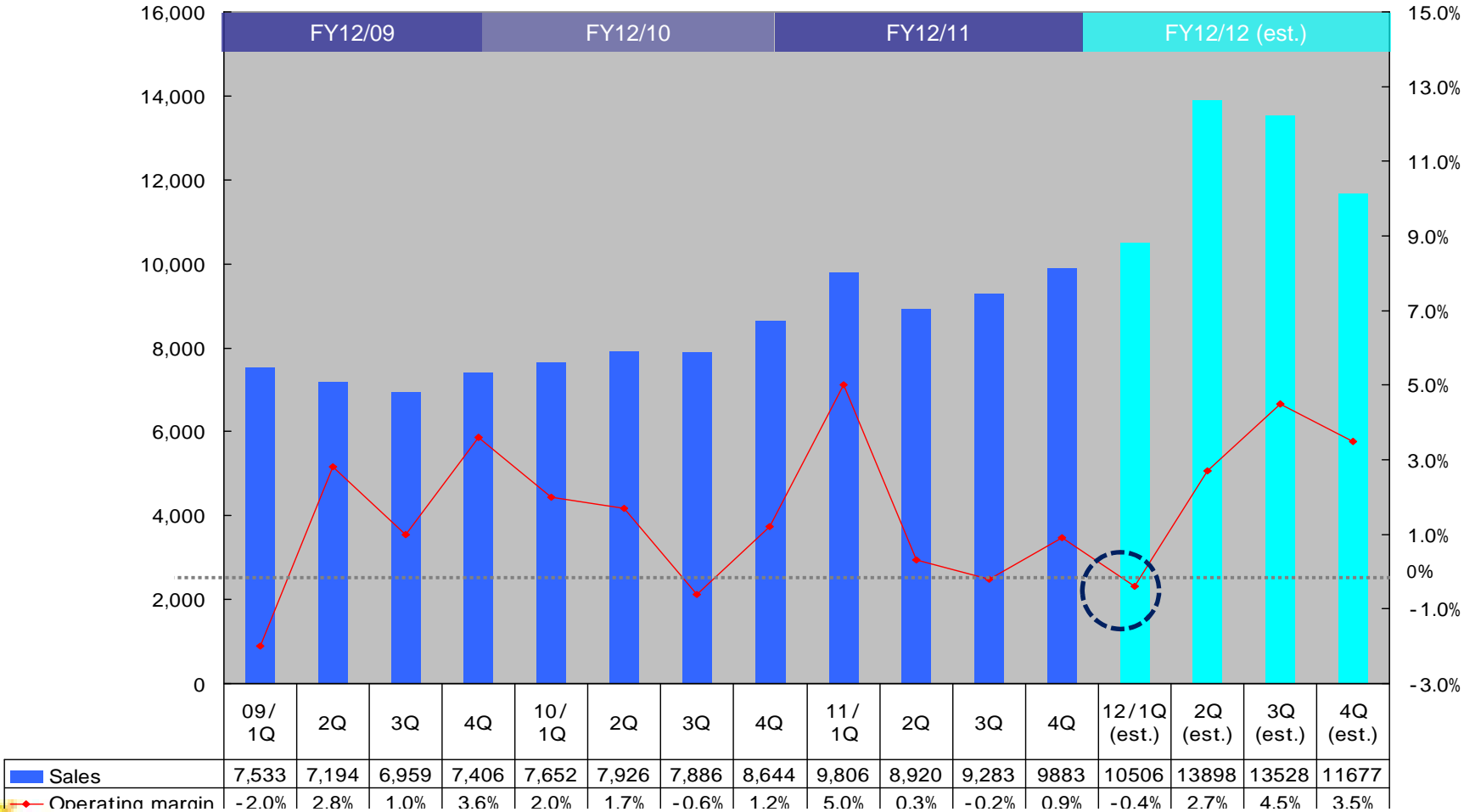
Summary of FY2012 Consolidated Business Forecasts

- Substantial growth in the Human resources education business and improvement in profit margin
- Improvement in profit margin of Information technology & telecommunications business
- Contribution of profitable Real estate business

(Consolidated) (Million yen)	FY12/11 actual	FY12/12 plan	YoY change	
			Change	Pct. change
Net sales	37,892	49,611	11,718	30.9%
Operating income	588	1,361	773	131.6%
Operating margin	1.5%	2.7%	-	-
Ordinary income	678	1,306	628	92.7%
Ordinary income margin	1.7%	2.6%	-	-
Net income	214	645	431	201.4%
Net income margin	0.5%	1.3%	-	-

Quarterly Business Plan

- In 1Q, costs for recruitment and education of personnel to meet large demand will be incurred in advance and sales promotion cost in the real estate business toward holidays in May will be incurred in advance that the company expects to post an operating loss temporarily but plans a substantial contribution to profit from 2Q.



Summary of FY2012 Business Forecasts by Segment

(Million yen)			FY12/11	FY12/12 forecast	YoY	
					Change	Pct. change
Human resources education business	Factory business	Net sales	15,722	20,120	4,398	28.0%
		Segment income	596	1,026	430	72.1%
		Profit margin	3.7%	5.1%	-	-
	Technology business	Net sales	5,982	6,286	303	5.1%
		Segment income	327	405	78	23.8%
		Profit margin	5.5%	6.4%	-	-
	R&D business	Net sales	2,502	3,250	747	29.9%
		Segment income	241	278	37	15.4%
		Profit margin	9.6%	8.6%	-	-
Information technology & telecommunications business	Net sales	9,176	8,950	226	2.5%	
	Segment income	213	270	56	26.7%	
	Profit margin	2.3%	3.0%	-	-	
Real estate business	Net sales	1,514	7,769	6,254	412.9%	
	Segment income	-75	165	240	-	
	Profit margin	-4.9%	2.1%	-	-	
Other businesses (FY12/10=various services)	Net sales	2,994	3,235	240	8.0%	
	Segment income	157	204	46	29.5%	
	Profit margin	5.2%	6.3%	-	-	
Total	Net sales	37,892	49,611	11,719	30.9%	
	Elimination or corporate	-873	-988		-	
	Operating income	588	1,361	773	131.6%	
	Operating margin	1.5%	2.7%	-	-	

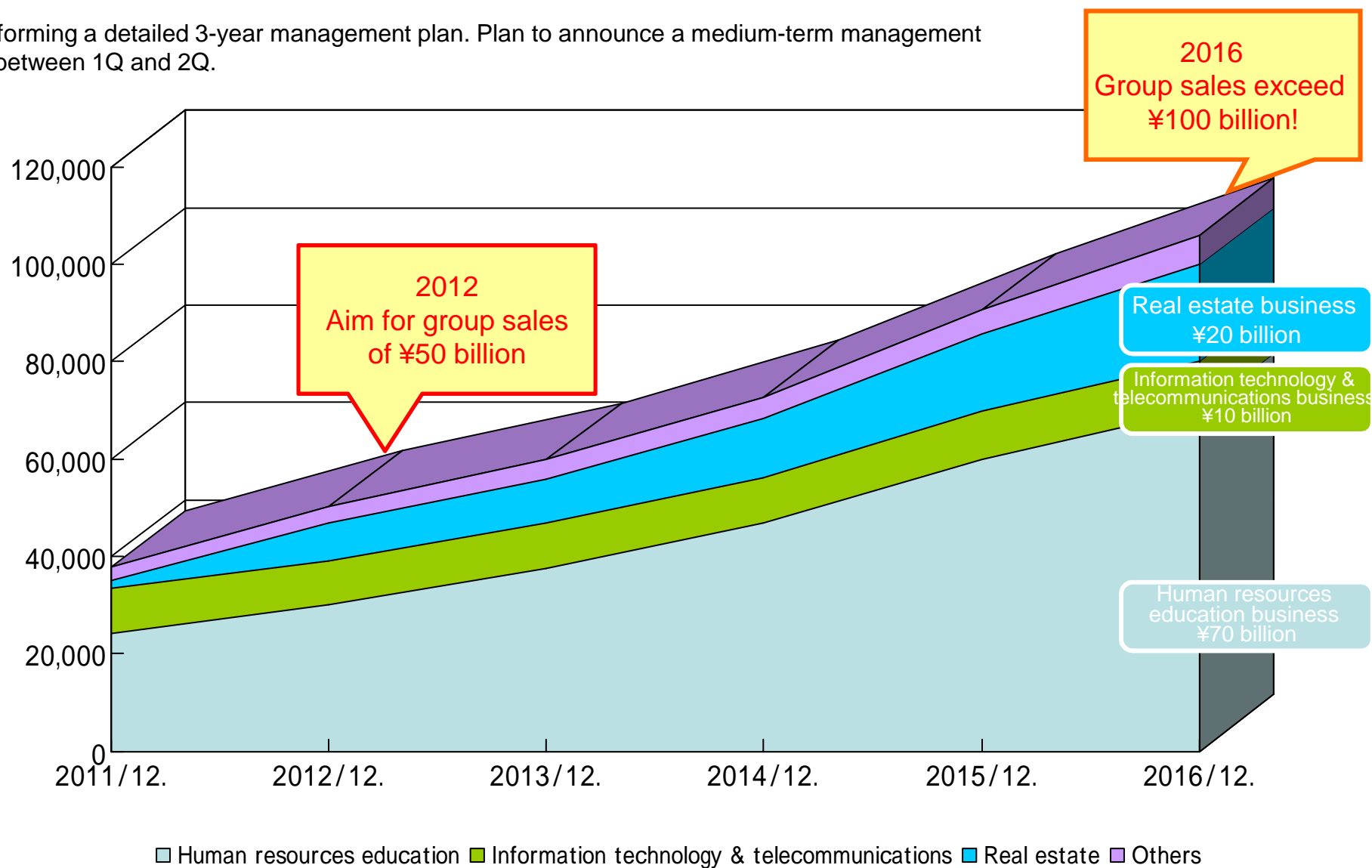
5. Medium-Term Vision

Market Environmental Recognition

- Human resources education business; **Can raise market share** (operating margin of 5 to 7%)
 - The entire ratio is on a decreasing trend due mainly to the yen's appreciation
 - Increase of companies using services for the dispatch of workers to manufacturing industry
 - Dominated by private companies as a result of focusing on **compliance**
- Information technology & telecommunications business; **Booming demand** (operating margin of 3to 5%)
 - Booming demand associated with expansion of replacement demand for smartphones and tablets
 - Cloud services for smartphones and tablets will develop; Will compete using World Intec's sales force and proposal capabilities (solutions).
- Real estate business; **Strong demand** (operating margin of 10 to 15%)
 - Condominium contract rate in the Tokyo area remains strong.
 - Acquisition of sites for medium and small-sized condominiums resulting in severe competition.
 - Strengthening of foundations in the Tohoku region associated with the reconstruction demand (plan to support Suncity)

5-Year Medium-Term Management Vision; Aim for sales of ¥100 billion!!

Now forming a detailed 3-year management plan. Plan to announce a medium-term management plan between 1Q and 2Q.



Shareholder Return Policy

- Based on stable dividend payments, consider paying dividends linked to performance
- EPS (maximized earnings per share): FY12/10 EPS ¥39.6 (est.)
- Dividend policy: Consider a dividend payout ratio of more than 15%
*To be formally determined at the time of the 2nd quarter earnings announcement

Record date	Dividend per share			Dividend payout ratio
	Interim	Year-end	Annual total	
FY12/10 actual	-	¥4.5	¥4.5	125%
FY12/11 actual	-	¥4.5	¥4.5	35.4%
FY12/12 forecast	-	¥4.5 (¥6)	¥4.5 (¥6)	11% (15.1%)

World Intec Corporate Profile

Company	WORLD INTEC CO., LTD.
Head Office	4F No.2 Quest Building, 1-3-9 Bashaku, Kokurakita Ward, Kita-Kyushu City, Fukuoka Prefecture
Established	February 12, 1993
CEO	Eikichi Iida
Main Businesses	Outsourcing business primarily for the manufacturing sector (R&D, design and development, production engineering, production, logistics, marketing and sales, after-sales services)
Capital	¥700 million (as of December 31, 2011)
Workforce	9,419 (consolidated/ as of December 31, 2011)
Locations	57 (consolidated/ as of December 31, 2011)
Listed Date	February 9, 2005 (JASDAQ Stock Exchange / Stock Code 2429)

《Corporate Symbol》



WORLD INTEC's corporate symbol represents the cutting edge in the effort to create new meaning to work and the joys associated with one's vocation. The blue sphere stands for our engineering expertise and the trust we have accumulated, while the yellow figure symbolizes further growth and development, as well as the corporate ideal we aim to realize.

For more information

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